



48
Years of
Leadership

**INDIA DEALS
SNAPSHOT
JULY 2019**

INDIA DEALS SNAPSHOT

PG 3-5

Snapshot of Mergers
& Acquisitions Update

PG 6-7

Summary of Mergers
& Acquisitions Update

PG 8-16

Snapshot of
PE/VC Update


PG 17-18

Summary of
PE/VC Update

PG 19

RBSA Range
of Services



A low-angle, upward-looking photograph of several modern skyscrapers with glass facades. The buildings are silhouetted against a bright, hazy sky at sunset or sunrise, with warm orange and yellow light. The perspective creates a sense of height and scale.

MERGERS & ACQUISITIONS UPDATE

SNAPSHOT OF MERGERS & ACQUISITIONS UPDATE

Advertising (NA)

Dentsu Aegis Network (*Acquirer*)

Ugam Interactive Solutions Pvt. Ltd. (*Target*)

E-Commerce (NA)

(*Acquirer*) Walmart Labs

(*Target*) BigTrade Infosystems Pvt. Ltd.

E-Commerce (NA)

Milkbasket (*Acquirer*)

PSR Supply Chain Services Pvt. Ltd. (*Target*)

Finance (NA)

(*Acquirer*) PayNearby

(*Target*) We Care Insurance Broking Services Pvt. Ltd

Food & Beverages (NA)

Zomato Media Pvt. Ltd. (*Acquirer*)

Feeding India (*Target*)

Health Care (NA)

(*Acquirer*) Walmart Labs

(*Target*) FloCare Labs India Pvt. Ltd.

IT/ITES (NA)

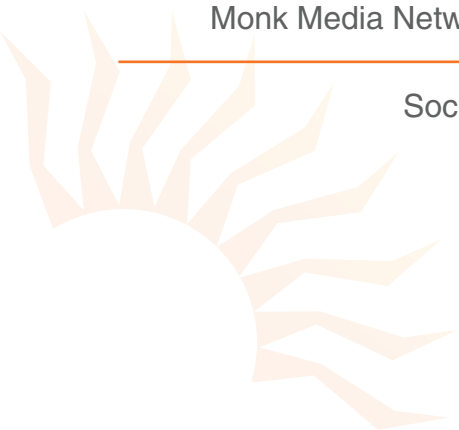
Monk Media Network (*Acquirer*)

SocialGIZ (*Target*)

IT/ITES (NA)

(*Acquirer*) upGrad

(*Target*) CohortPlus



SNAPSHOT OF MERGERS & ACQUISITIONS UPDATE

IT/ITES (NA)

Druva Inc. (*Acquirer*)

CloudLanes (*Target*)

IT/ITES (NA)

(*Acquirer*) Haptik Inc

(*Target*) Convrq

IT/ITES (NA)

EY India (*Acquirer*)

C Centric Solutions Pvt. Ltd. (*Target*)

Pharmaceuticals (NA)

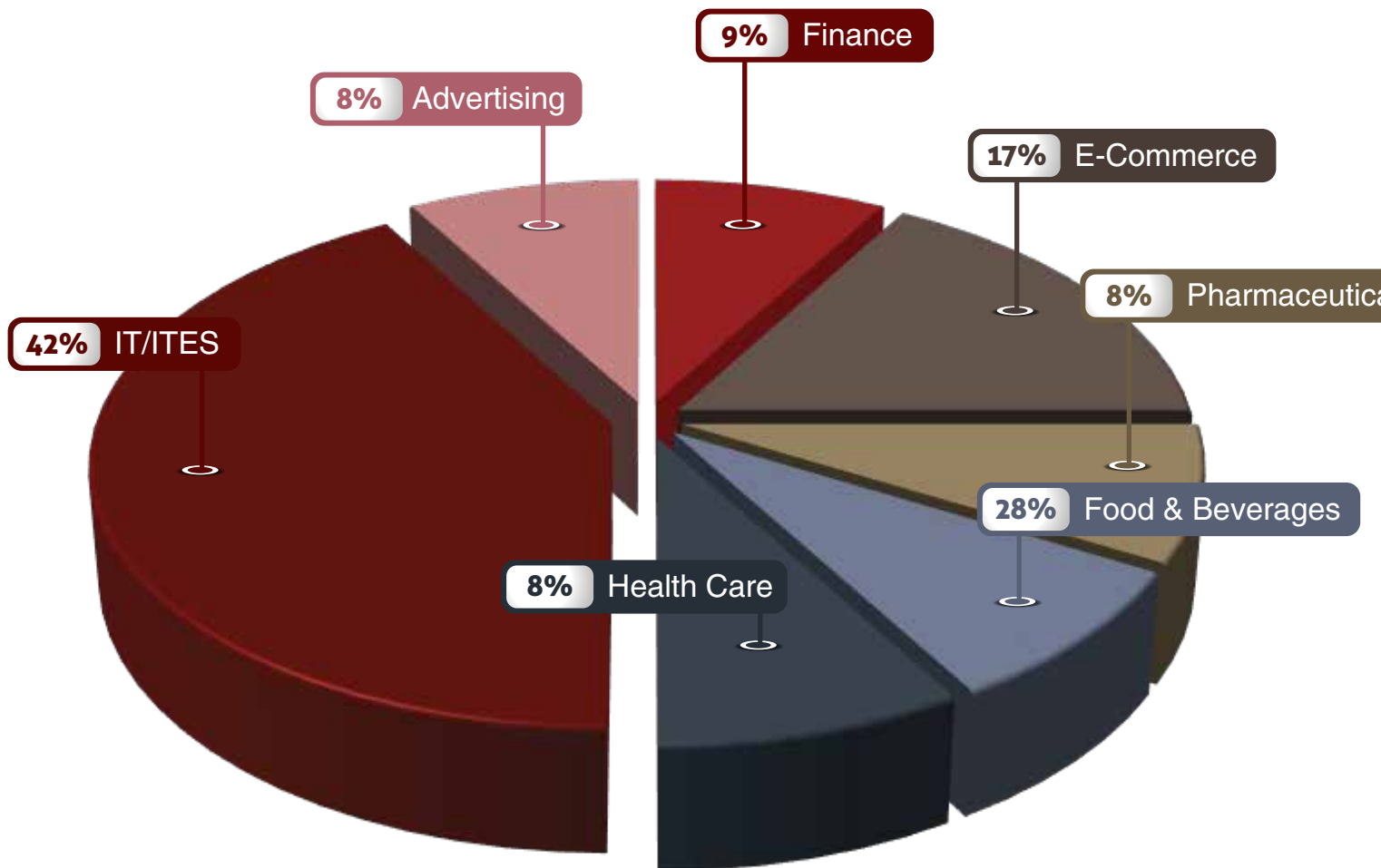
(*Acquirer*) Eurolife Healthcare Pvt. Ltd.

(*Target*) Teva Pharmaceutical Industries Ltd.



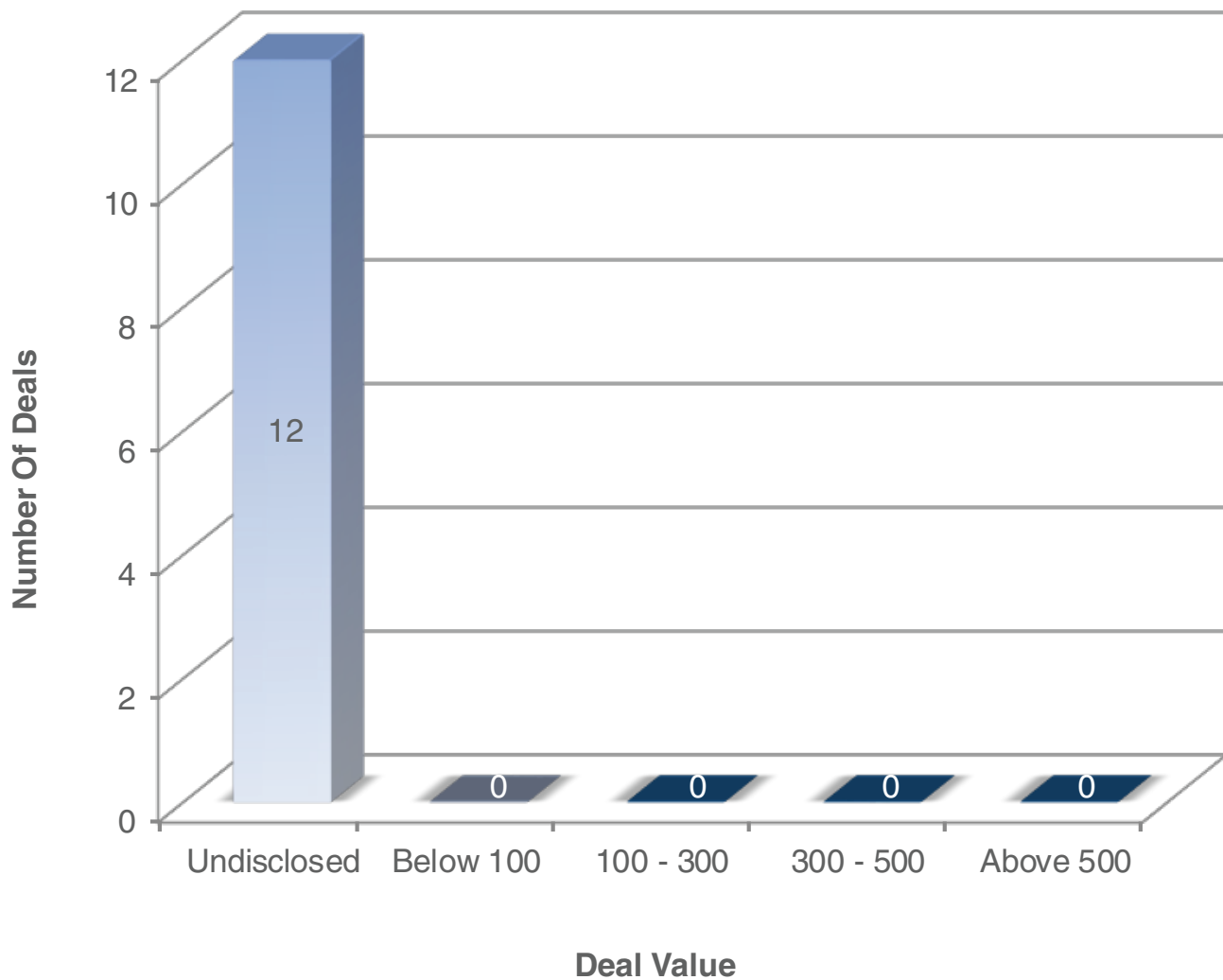
SNAPSHOT OF MERGERS & ACQUISITIONS UPDATE

M & A Deals by Sectors



SNAPSHOT OF MERGERS & ACQUISITIONS UPDATE

M & A Deals By Size (₹ In Crore)





PE/VC UPDATES

SNAPSHOT OF PE/VC UPDATE

Agriculture (₹ 8 Cr) ▲

Clutch of Investors (*Investor Fund*)

SuperZop (*Target*)

▼ Agriculture (NA)

(*Investor Fund*) Caspian and Hivos-Triodos Fund

(*Target*) Ecozen Solutions Pvt. Ltd.

Agriculture (₹ 3 Cr) ▲

Clark Valberg (*Investor Fund*)

Ninjacart (*Target*)

▼ Automobiles (₹ 1725 Cr)

(*Investor Fund*) SoftBank

(*Target*) Ola Electric Mobility Pvt. Ltd

Automobiles (NA) ▲

Clutch of Investors (*Investor Fund*)

Sepal (*Target*)

▼ Automobiles (NA)

(*Investor Fund*) Gajendra Chandel

(*Target*) BattRE

Automobiles (₹ 100 Cr) ▲

Mitsui & Co (*Investor Fund*)

SmartE (*Target*)

▼ Automobiles (₹ 1.37 Cr)

(*Investor Fund*) Meka Sudhakar Reddy

(*Target*) Celestial E-Mobility Pvt. Ltd.



SNAPSHOT OF PE/VC UPDATE

Education (₹ 2.20 Cr)

Clutch of Investors (*Investor Fund*)

Board Infinity (*Target*)

Education (₹ 4 Cr)

(*Investor Fund*) Venture Catalysts

(*Target*) Pariksha

Education (₹ 207 Cr)

Clutch of Investors (*Investor Fund*)

Brainly, Inc (*Target*)

Education (₹ 48.27 Cr)

(*Investor Fund*) Clutch of Investors

(*Target*) PlayShifu

Education (₹ 1035 Cr)

Qatar Investment Authority &
Owl Ventures (*Investor Fund*)

Byju's (*Target*)

Electronics (₹ 16 Cr)

(*Investor Fund*) InnoVen Capital

(*Target*) boAt

Energy (₹ 685 Cr)

Greater Pacific Capital (*Investor Fund*)

Enzen Global Solutions Pvt. Ltd. (*Target*)

Fashion & Lifestyle (₹ 6.8 Cr)

(*Investor Fund*) Angel Investors

(*Target*) House of Masaba

SNAPSHOT OF PE/VC UPDATE

Fashion & Lifestyle (₹ 1 Cr)

Angel Investors (*Investor Fund*)

Northmist Pvt. Ltd. (*Target*)

Fashion & Lifestyle (₹ 1.37 Cr)

(*Investor Fund*) Harminder Sahni

(*Target*) Alma Mater Store

Finance (₹ 130 Cr)

Clutch of Investors (*Investor Fund*)

RenewBuy (*Target*)

Finance (₹ 15 Cr)

(*Investor Fund*) Clutch of Investors

(*Target*) Propelld

Finance (₹ 240.2 Cr)

Clutch of Investors (*Investor Fund*)

NiYO (*Target*)

Finance (NA)

(*Investor Fund*) Vested Finance Inc.'s

(*Target*) Vested

Finance (₹ 65 Cr)

ResponsAbility Investments AG (*Investor Fund*)

Satin Creditcare Network Ltd. (*Target*)

Finance (₹ 82.5 Cr)

(*Investor Fund*) Clutch of Investors

(*Target*) StashAway

SNAPSHOT OF PE/VC UPDATE

Finance (NA)

Harboufront Capital (*Investor Fund*)

PaisaDukan.com (*Target*)

Finance (₹ 145 Cr)

(*Investor Fund*) Clutch of Investors

(*Target*) Indifi Technologies Pvt. Ltd.

Finance (₹ 34.4 Cr)

Clutch of Investors (*Investor Fund*)

Progcap (*Target*)

Finance (₹ 104 Cr)

(*Investor Fund*) IFSD BV & Vaalon Capital

(*Target*) MyMoneyMantra

Finance (₹ 690 Cr)

International Finance Corporation (*Investor Fund*)

PNB Housing Finance Ltd (*Target*)

Foods & Beverages (₹ 3.5 Cr)

(*Investor Fund*) Artha Venture Fund

(*Target*) Daalchini Technologies Pvt. Ltd.

Foods & Beverages (NA)

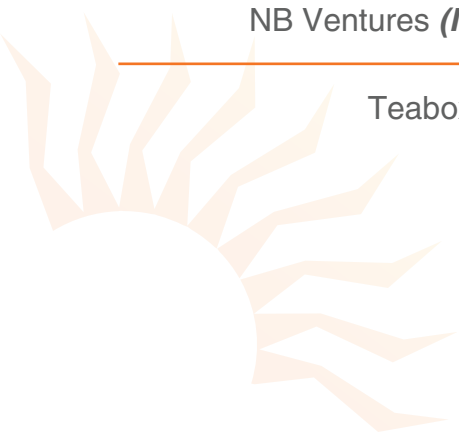
NB Ventures (*Investor Fund*)

Teabox.com (*Target*)

Gaming (₹ 34.46 Cr)

(*Investor Fund*) Clutch of Investors

(*Target*) WinZO



SNAPSHOT OF PE/VC UPDATE

Healthcare (₹ 31 Cr) ▲

Alteria Capital (*Investor Fund*)

mfine (*Target*)

Healthcare (NA) ▼

(*Investor Fund*) Clutch of Investors

(*Target*) PeeBuddy

Healthcare (₹ 17.15 Cr) ▲

Blume Ventures (*Investor Fund*)

HealthAssure Pvt. Ltd. (*Target*)

Healthcare (NA) ▼

(*Investor Fund*) Inflection Point (IP) Ventures.

(*Target*) Leben Care Technologies Pte. Ltd.

Healthcare (NA) ▲

Clutch of Investors (*Investor Fund*)

Eyestem Research Pvt. Ltd. (*Target*)

IT/ITES (₹ 262 Cr) ▼

(*Investor Fund*) Clutch of Investors

(*Target*) Uniphore Software Systems Pvt. Ltd.

IT/ITES (₹ 18 Cr) ▲

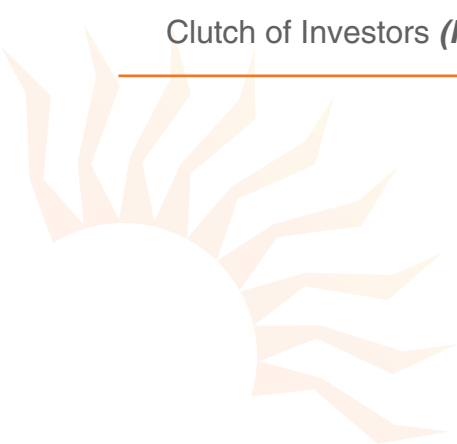
Clutch of Investors (*Investor Fund*)

Atlan (*Target*)

IT/ITES (₹ 5.23 Cr) ▼

(*Investor Fund*) Clutch of Investors

(*Target*) Headfone



SNAPSHOT OF PE/VC UPDATE

IT/ITES (₹ 6.85 Cr) ▲

Cornerstone Venture Partners (*Investor Fund*)

Wigzo Technologies Pvt. Ltd. (*Target*)

▼ IT/ITES (₹ 6.85 Cr)

(*Investor Fund*) Cornerstone Venture Partners

(*Target*) IntelligenceNode Consulting Pvt. Ltd.

IT/ITES (₹ 39.4 Cr) ▲

Samsung Ventur
Investment Corporation (*Investor Fund*)

Indus OS (*Target*)

▼ IT/ITES (₹ 6.88 Cr)

(*Investor Fund*) Blume Ventures & Zerodha

(*Target*) Procol Tech Pvt. Ltd.

IT/ITES (₹ 791.60 Cr) ▲

PremjiInvest & Greycroft Partners (*Investor Fund*)

Icertis Inc (*Target*)

▼ IT/ITES (NA)

(*Investor Fund*) Clutch of Investors

(*Target*) PayMate India Pvt. Ltd.

IT/ITES (NA) ▲

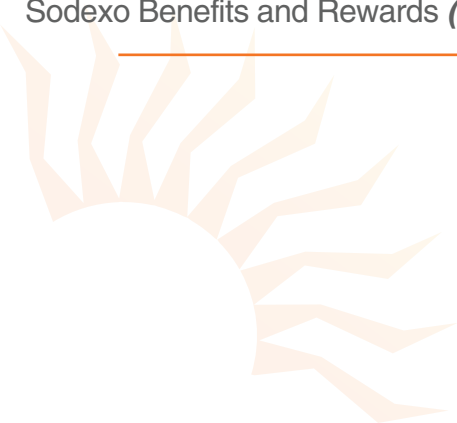
Sodexo Benefits and Rewards (*Investor Fund*)

Zeta (*Target*)

▼ IT/ITES (₹ 275 Cr)

(*Investor Fund*) Clutch of Investors

(*Target*) MindTickle Inc.



SNAPSHOT OF PE/VC UPDATE

IT/ITES (₹ 124 Cr) ▲

Emergence Capital. *(Investor Fund)*

Vymo *(Target)*

IT/ITES (₹ 685 Cr) ▼

(Investor Fund) Greater Pacific Capital (GPC)

(Target) Near Pte. Ltd.

Logistics (₹ 55 Cr) ▲

Clutch of Investors *(Investor Fund)*

Freight Tiger *(Target)*

Logistics (NA) ▼

(Investor Fund) Inflection Point Ventures

(Target) Intugine Technologies Pvt. Ltd.

Logistics (₹ 109.35 Cr) ▲

Clutch of Investors *(Investor Fund)*

Ezyhaul *(Target)*

Media & Ent. (₹ 100 Cr) ▼

(Investor Fund) Clutch of Investors

(Target) Pocket Aces Pictures Pvt. Ltd.

Real Estate (NA) ▲

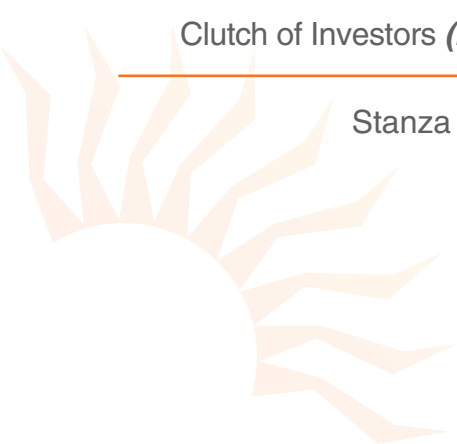
Clutch of Investors *(Investor Fund)*

Stanza Living *(Target)*

Real Estate (₹ 150 Cr) ▼

(Investor Fund) ASK Property Investment Advisors

(Target) Gulshan Homz



SNAPSHOT OF PE/VC UPDATE

Tours and Travel (₹ 20.66 Cr)

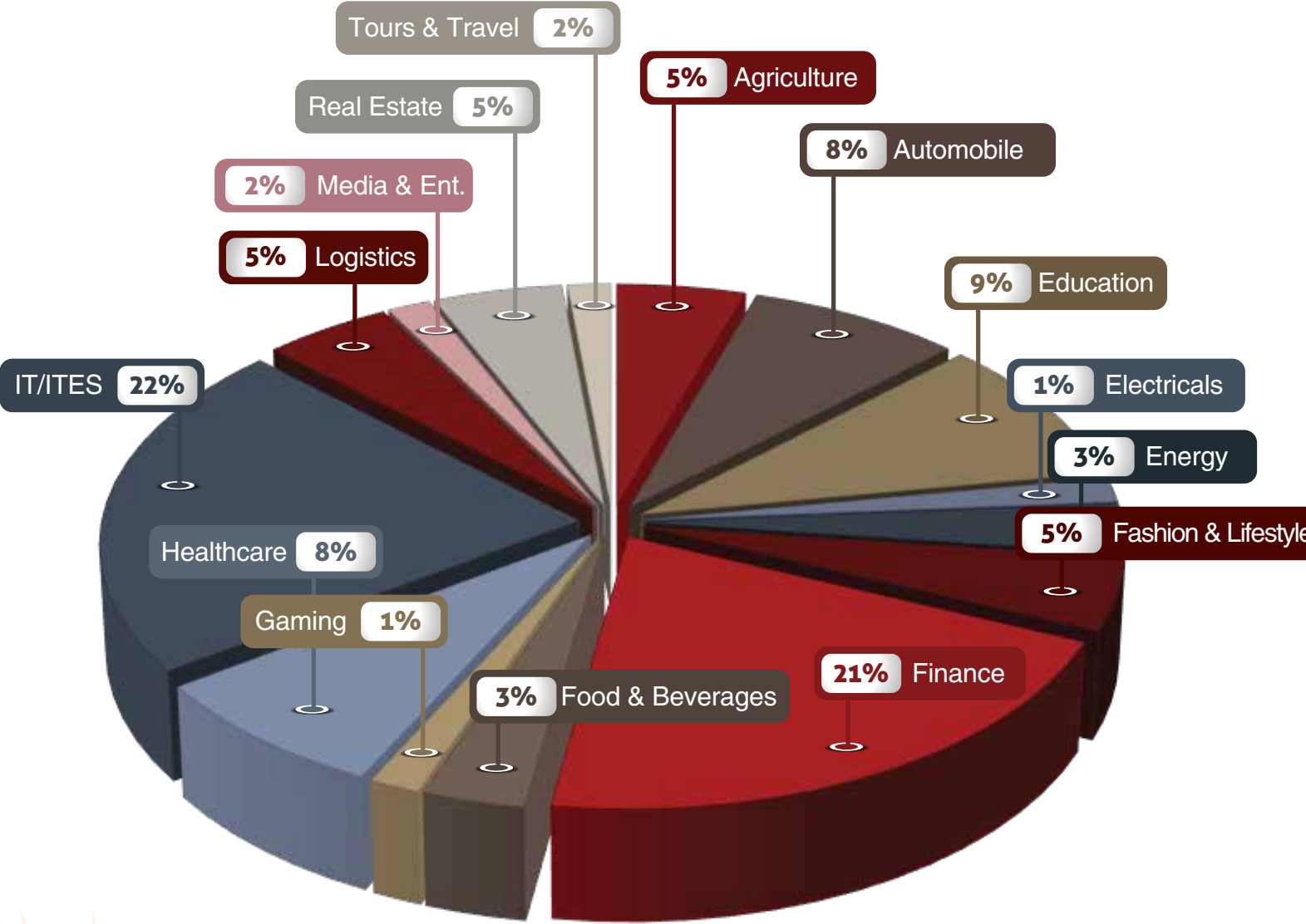
Clutch of Investors (*Investor Fund*)

Travelstop (*Target*)



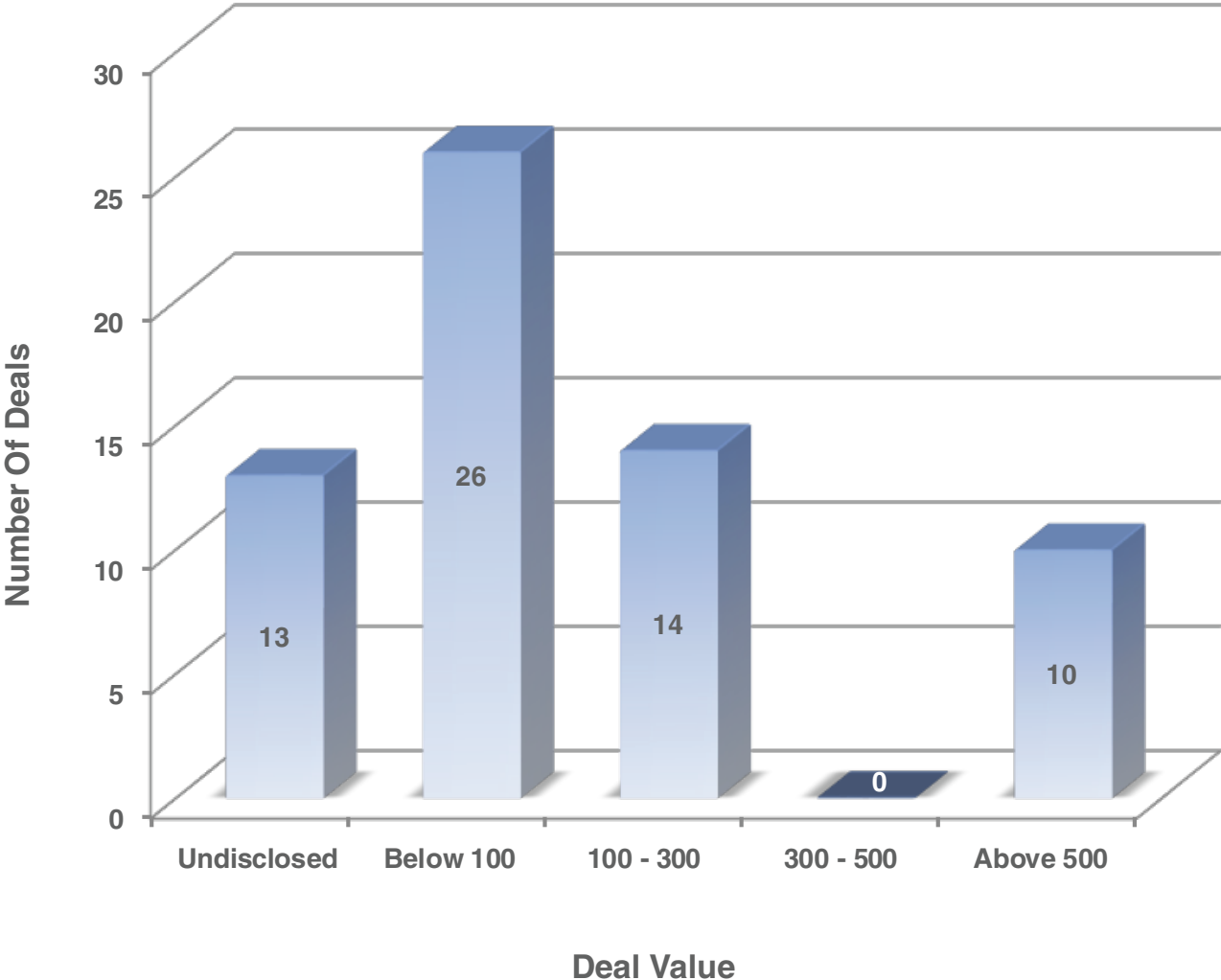
SUMMARY OF PE/VC UPDATE

PE/VC Deals by Sectors



SNAPSHOT OF PE/VC UPDATE

PE/VC Deals by Size (₹ In Crore)



RBSA

RANGE OF SERVICES

Valuation

- Business Valuation
- Valuation of Brands, Intangible Assets & Intellectual Property
- Valuation of Financial Securities, Instruments and Derivatives
- Valuation of Industrial Assets, Plant & Machinery
- Valuation of Real Estate
- Valuation of Infrastructure Assets & Specialized Assets
- Purchase Price Allocations for Mergers & Acquisitions
- Impairment Studies for Tangible Assets
- Impairment Studies for Intangible Assets & Goodwill
- Mines, Mineral Advisory and Valuation
- Valuation of ESOPs and Sweat Equity
- Valuation for Tax, Transfer Pricing and Company Law Matters
- Fairness Opinions

Investment Banking

- Mergers & Acquisitions
- Transaction Structuring & Advisory
- Due Diligence – Financial, Tax & Business
- Fairness Opinions
- Corporate Finance & Advisory
 - Private Equity and Venture Capital
 - Debt Solutions, Syndications
- Partner Search and Joint Ventures
- Corporate Restructuring, Business Reorganization

Restructuring

- Insolvency Professional Services
- Resolution Plan Preparation
- CRO Services – Chief Restructuring Officer
- Priority and Interim Funding
- Turnaround Advisory & Business Transformation
- Techno Economic Viability Studies / Feasibility Studies
- Fairness Opinions on Distress M & A
- Independent Evaluation of Restructuring Proposals
- Interim Management Services
- Transaction Structuring
- Special Situation Advisory
- Operations & Management of Stressed Companies

Advisory Services

- Strategic & Risk Advisory Services
- Technical Assurance Services
- Chartered Engineers Opinion & Certification
- Lender's & Investor's Engineer Services
- Project Cost Investigation and Forensic Advisory
- Project Appraisal and Monitoring
- Financial Advisory for Dispute & Litigation
- Cost Segregation
- Transfer Pricing Studies
- Reserve Fund Analysis

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