

45  
Years of  
Leadership



# India Deals Snapshot May 2017

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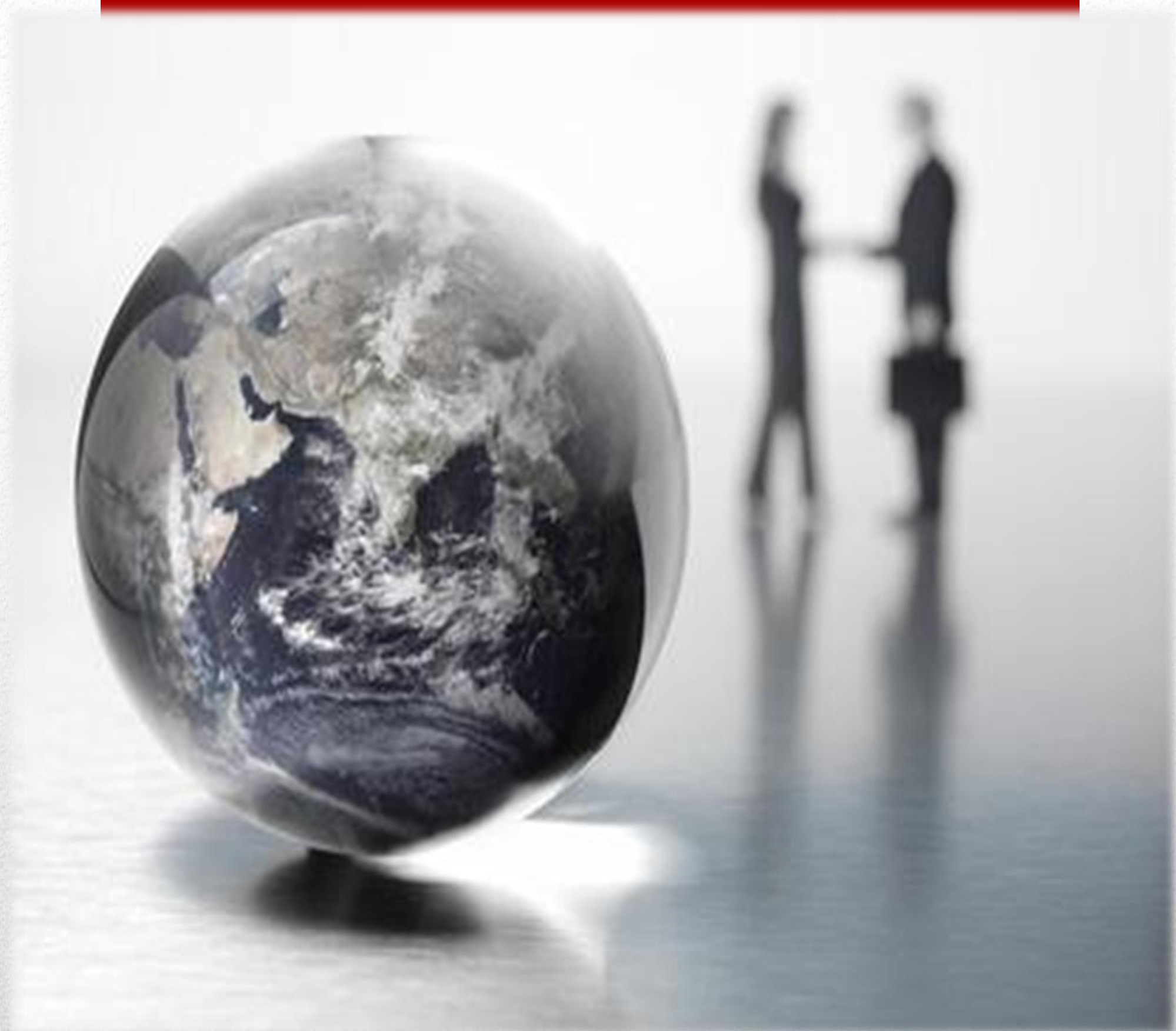
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# Mergers & Acquisitions Update

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# Snapshot of Mergers & Acquisitions for May 2017

## E- Commerce (NA)

**Quikr India Pvt. Ltd**  
(Acquirer)

**Zimmer**  
(Target)



## E- Commerce (NA)

**Ixora Corporate Services**  
(Acquirer)

**Renowala**  
(Target)



## E-Commerce (NA)

**FlexiLoans Technologies**  
(Acquirer)

**CreditPeriod.com**  
(Target)



## Education (NA)

**EuroKids International**  
(Acquirer)

**Kangaroo Kids Education Ltd**  
(Target)



## Food & Beverages (NA)

**MonkeyBox Food Tech**  
(Acquirer)

**RawKing**  
(Target)





# Snapshot of Mergers & Acquisitions for May 2017

## IT/ITES (NA)

**IndiQus Technologies Pvt. Ltd**  
(Acquirer)

**Dartboard Analytics Pvt. Ltd**  
(Target)



## IT/ITES (NA)

**DigitalF5 Marketing Services**  
(Acquirer)

**AdClear**  
(Target)



## IT/ITES (NA)

**NestAway**  
(Acquirer)

**Zenify.in**  
(Target)



## IT/ITES (NA)

**Happiest Minds Technologies**  
(Acquirer)

**Cupola Technology**  
(Target)



## IT/ITES (NA)

**Mswipe Technologies Pvt. Ltd**  
(Acquirer)

**PayU India**  
(Target)

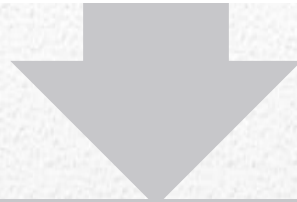


# Snapshot of Mergers & Acquisitions for May 2017

## IT/ITES (NA)

**AlmaMapper Technologies Pvt Ltd  
(Acquirer)**

**Vibrant Minds Technologies  
(Target)**



## IT/ITES (₹ 800 Cr)

**Ebix Inc.  
(Acquirer)**

**ItzCash Card Ltd  
(Target)**



## Other (NA)

**DriveU  
(Acquirer)**

**Drivers Kart  
(Target)**



## Other (NA)

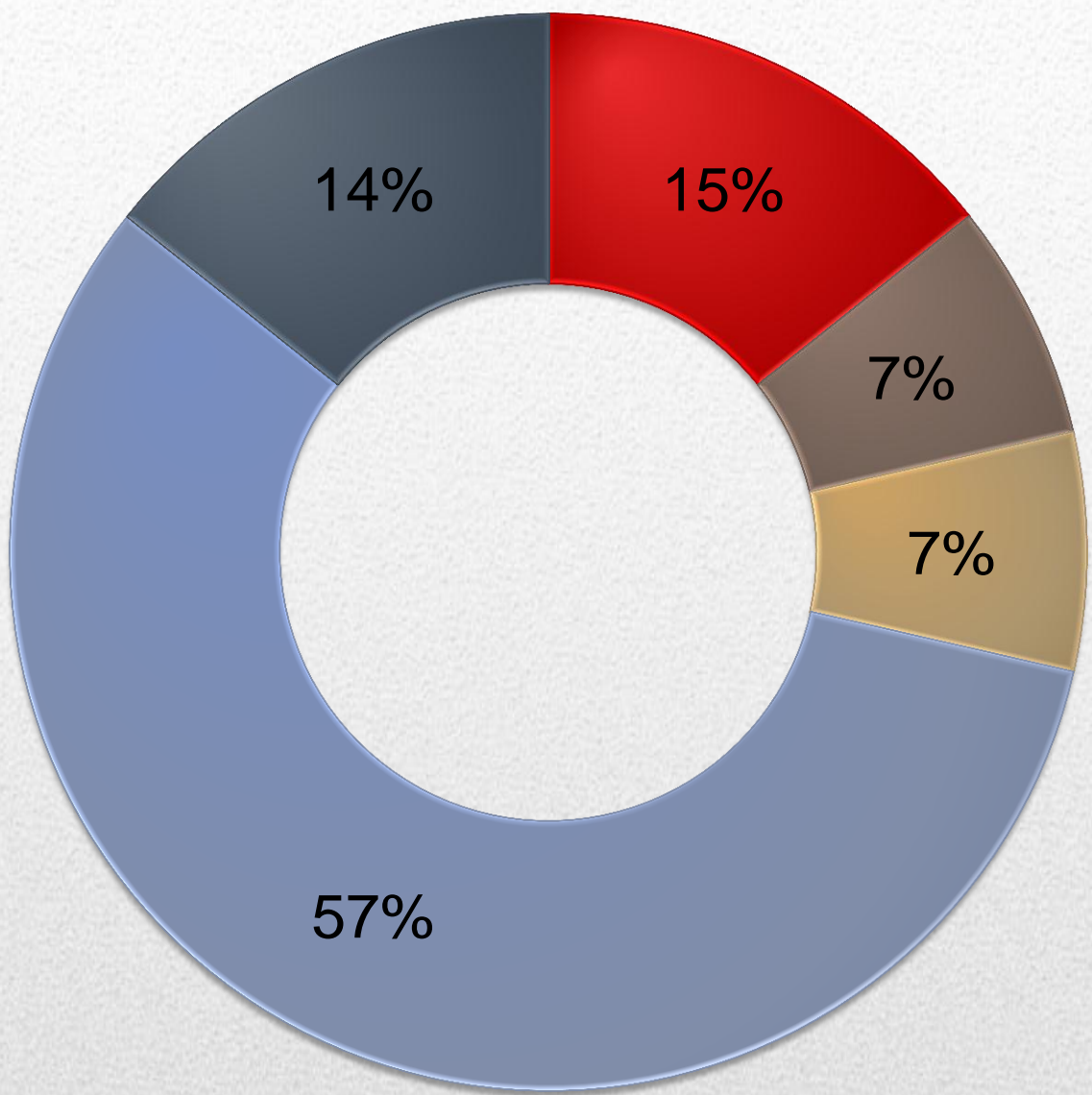
**Thomas Cook (India) Ltd  
(Acquirer)**

**Kuoni Group's  
(Target)**





M & A Deals by Sectors



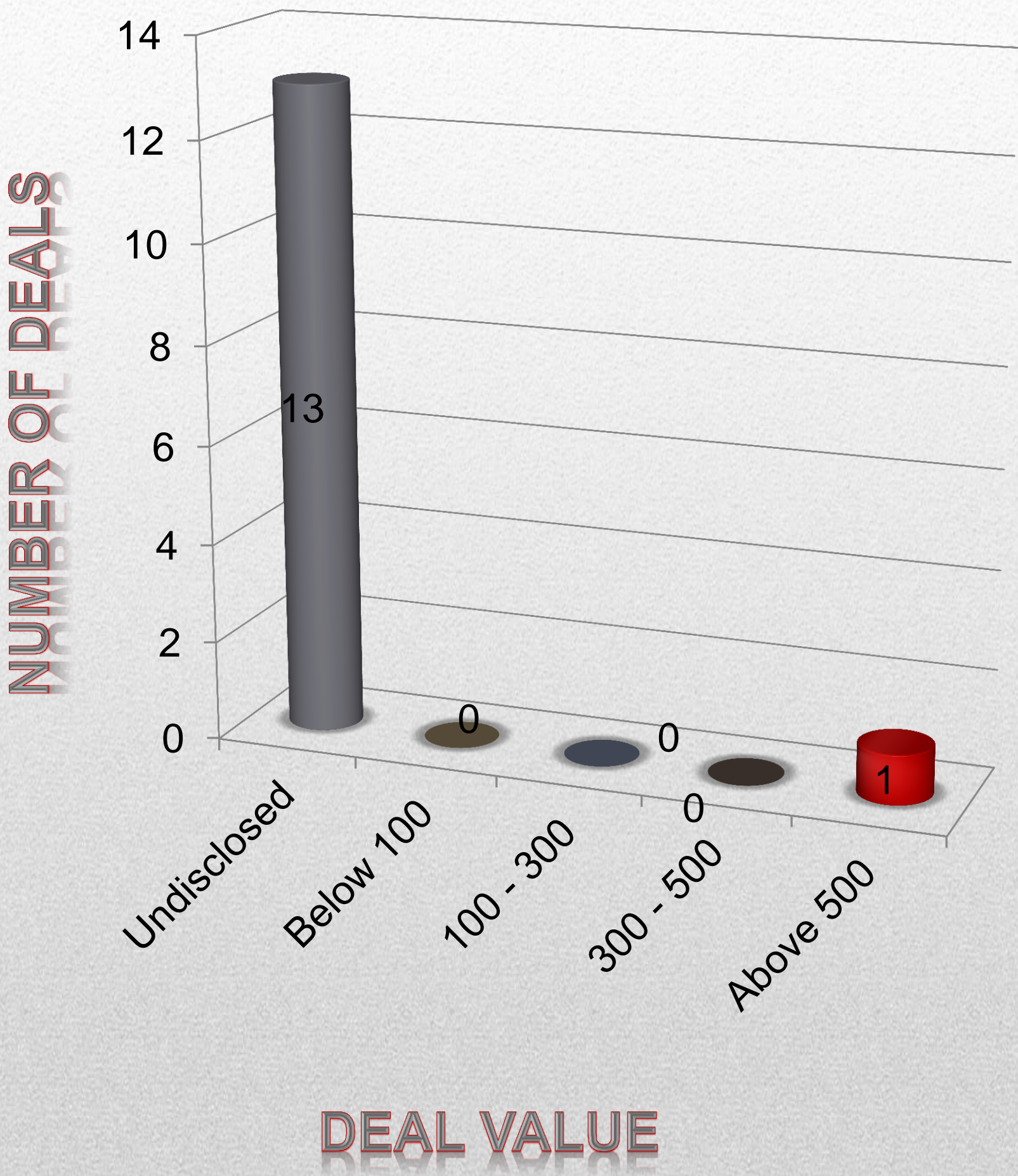
- E-Commerce

■ Education
- Food & Beverages

■ IT/ITES
- Others



M & A Deals By Size ( ₹ In Crore)







# PE/VC Updates

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# Snapshot of PE / VC Update for May 2017

## Agriculture (₹ 321 Cr)

**TPG Growth**  
(Investor's Fund)

**Dodla Dairy Ltd**  
(Target)



## Agriculture (₹ 30 Cr)

**Zephyr Peacock & CapAleph**  
(Investor's Fund)

**Utkal Tubers India Pvt. Ltd**  
(Target)



## Agriculture (NA)

**An Angel Investor & LetsVenture**  
(Investor's Fund)

**Good Health Essentials Pvt. Ltd**  
(Target)



## Agriculture ( ₹ 10 Cr)

**A Clutch of Investors**  
(Investor's Fund)

**Supr Daily**  
(Target)



## E-Commerce (NA)

**Clutch of investors**  
(Investor's Fund)

**Healthcare Marketing Pvt. Ltd**  
(Target)





# Snapshot of PE / VC Update for May 2017

## E-Commerce ( ₹ 4.5 Cr)

**Rainbow Digital & ILearnFinance**  
(Investor's Fund)

**Yepme**  
(Target)



## E-Commerce (NA)

**IAN and LetsVenture**  
(Investor's Fund)

**NightStay**  
(Target)



## E-Commerce ( ₹ 50 Cr)

**InnoVen Capital**  
(Investor's Fund)

**Clues Network Pvt. Ltd**  
(Target)



## E-Commerce (NA)

**A Clutch of Investors**  
(Investor's Fund)

**Book My Diamond Pvt. Ltd**  
(Target)



## E-Commerce ( ₹ 6.4 Cr)

**A Clutch of Investors**  
(Investor's Fund)

**Aequm Pte Pvt. Ltd**  
(Target)





# Snapshot of PE / VC Update for May 2017

**E-Commerce ( ₹ 3.2 Cr)**

**Rocketship  
(Investor's Fund)**

**Fynd  
(Target)**



**E-Commerce ( ₹ 67Cr)**

**Amazon Corporate & Amazon Inc  
(Investor's Fund)**

**Amazon Pay  
(Target)**



**E-Commerce (NA)**

**Gokaldas Exports Ltd (GEX)  
(Investor's Fund)**

**Yepme.com  
(Target)**



**E-Commerce ( ₹ 100 Cr)**

**Amazon Corporate & Amazon Inc  
(Investor's Fund)**

**Amazon Wholesale  
(Target)**



**E-Commerce ( ₹ 517 Cr)**

**Naspers  
(Investor's Fund)**

**Swiggy.com  
(Target)**





# Snapshot of PE / VC Update for May 2017

## E-Commerce ( ₹ 670 Cr)

**RNT Capital Advisers**  
(Investor's Fund)

**Ola**  
(Target)



## E-Commerce (NA)

**Ritesh Malik (innov8)**  
(Investor's Fund)

**Pumpkart**  
(Target)



## E-Commerce (NA)

**Trifecta Capital**  
(Investor's Fund)

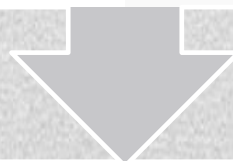
**Box8**  
(Target)



## Education ( ₹ 4 Cr)

**1Crowd & Its Clutch of Investors**  
(Investor's Fund)

**Fourth Ambit**  
(Target)



## E-Commerce ( ₹ 113.3 Cr)

**A Clutch of Investors**  
(Investor's Fund)

**Jasper Infotech Pvt. Ltd**  
(Target)





# Snapshot of PE / VC Update for May 2017

## Finance (NA)

**An Angel Investor  
(Investor's Fund)**

**Madura Micro Finance Ltd  
(Target)**



## Finance ( ₹ 155.5 Cr.)

**A Clutch of Investors  
(Investor's Fund)**

**Arohan Financial Services  
(Target)**



## Finance ( ₹ 36 Cr)

**Lok Capital & Duane Park  
(Investor's Fund)**

**Ummeed Housing Finance  
(Target)**



## Finance (NA)

**50K Ventures  
(Investor's Fund)**

**i-lend  
(Target)**



## Finance (NA)

**Shirish Apte  
(Investor's Fund)**

**Invoice Bazaar Holdings Ltd  
(Target)**





# Snapshot of PE / VC Update for May 2017

**Finance ( ₹ 34 Cr)**

**Jungle Ventures  
(Investor's Fund)**

**Paysense Services  
(Target)**



**Finance ( ₹ 6.5 Cr)**

**A Clutch of Investors  
(Investor's Fund)**

**EzCred Private Limited  
(Target)**



**Finance (NA)**

**Jayaram Banan  
(Investor's Fund)**

**India Equity Partners (IEP)  
(Target)**



**Finance ( ₹ 431 Cr)**

**GREE Ventures  
(Investor's Fund)**

**AT-II Investment Limited  
(Target)**



**Finance ( ₹ 52 Cr)**

**BlueOrchard  
(Acquirer)**

**AYE Finance Pvt. Ltd  
(Target)**





# Snapshot of PE / VC Update for May 2017

## Finance (NA)

**Angel Investors  
(Investor's Fund)**

**Providential Advisory Services  
(Target)**



## Finance ( ₹ 26 Cr)

**IDG Ventures & Dewan Housing  
(Investor's Fund)**

**EarlySalary  
(Target)**



## Food & Beverages (NA)

**A Clutch of Investors  
(Investor's Fund)**

**Witlinger  
(Target)**



## Healthcare (NA)

**Ankur Capital  
Investor's Fund)**

**HealthSutra  
(Target)**



## Healthcare (NA)

**Angel Investor & Nimit Panigrahi  
(Investor's Fund)**

**HealthMir  
(Target)**





# Snapshot of PE / VC Update for May 2017

## Healthcare (NA)

**Accel Partners**  
(Investor's Fund)

**Good Methods Global Inc**  
(Target)



## Healthcare ( ₹ 19.2 Cr)

**UC-RNT Fund**  
(Investor's Fund)

**CureFit Healthcare**  
(Target)



## Healthcare ( ₹ 22.5 Cr)

**Carpediem Advisors**  
(Investor's Fund)

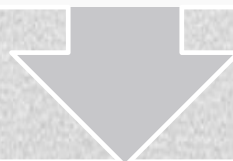
**Collateral Medical**  
(Target)



## IT/ITES ( ₹ 1.5 Cr)

**Rainmatter**  
(Investor's Fund)

**fintech app**  
(Target)



## IT/ITES ( ₹ 32 Cr)

**Vertex Venture Holdings Ltd**  
(Investor's Fund)

**Ace Turtle Services**  
(Target)





# Snapshot of PE / VC Update for May 2017

## IT/ITES (NA)

**Luxasia Group**  
**(Investor's Fund)**

**Anchanto**  
**(Target)**



## IT/ITES ( ₹ 9.6 Cr)

**Hyderabad Angels**  
**(Investor's Fund)**

**Innovapptive Inc.**  
**(Target)**



## IT/ITES ( ₹ 6.4 Cr)

**Rekha Pillay Yadav**  
**(Investor's Fund)**

**Sumeru Enterprise Tiger Business**  
**(Target)**



## IT/ITES (NA)

**Unicorn India Ventures**  
**(Investor's Fund)**

**Sequaretek IT Solutions**  
**(Target)**



## IT/ITES (NA)

**Satoshi Studios**  
**(Investor's Fund)**

**Curie Labs**  
**(Target)**





# Snapshot of PE / VC Update for May 2017

## IT/ITES (NA)

**A foreign investor  
(Investor's Fund)**

**Niki.ai  
(Target)**



## IT/ITES (NA)

**A Clutch of Angel Investor  
(Investor's Fund)**

**Chymera VR Inc  
(Target)**



## IT/ITES (NA)

**Haptik & Clutch of Investors  
(Investor's Fund)**

**ION Energy  
(Target)**



## IT/ITES (NA)

**KStart Capital  
(Investor's Fund)**

**Vernacular.ai  
(Target)**



## IT/ITES ( ₹ 3.2 Cr)

**Ideaspring Capital  
(Investor's Fund)**

**Zapty Workplace Inc.  
(Target)**





# Snapshot of PE / VC Update for May 2017

**IT/ITES ( ₹ 4.2 Cr)**

**Quess Corp Ltd  
(Investor's Fund)**

**Heptagon Technologies  
(Target)**



**IT/ITES ( ₹ 51.6 Cr)**

**Everstone Capital  
(Investor's Fund)**

**Servion Global  
(Target)**



**IT/ITES (NA)**

**A Clutch of Investors  
(Investor's Fund)**

**Wowflux  
(Target)**



**IT/ITES ( ₹ 45 Cr)**

**A Clutch of Investors  
(Investor's Fund)**

**Magicpin  
(Target)**



**IT/ITES (NA)**

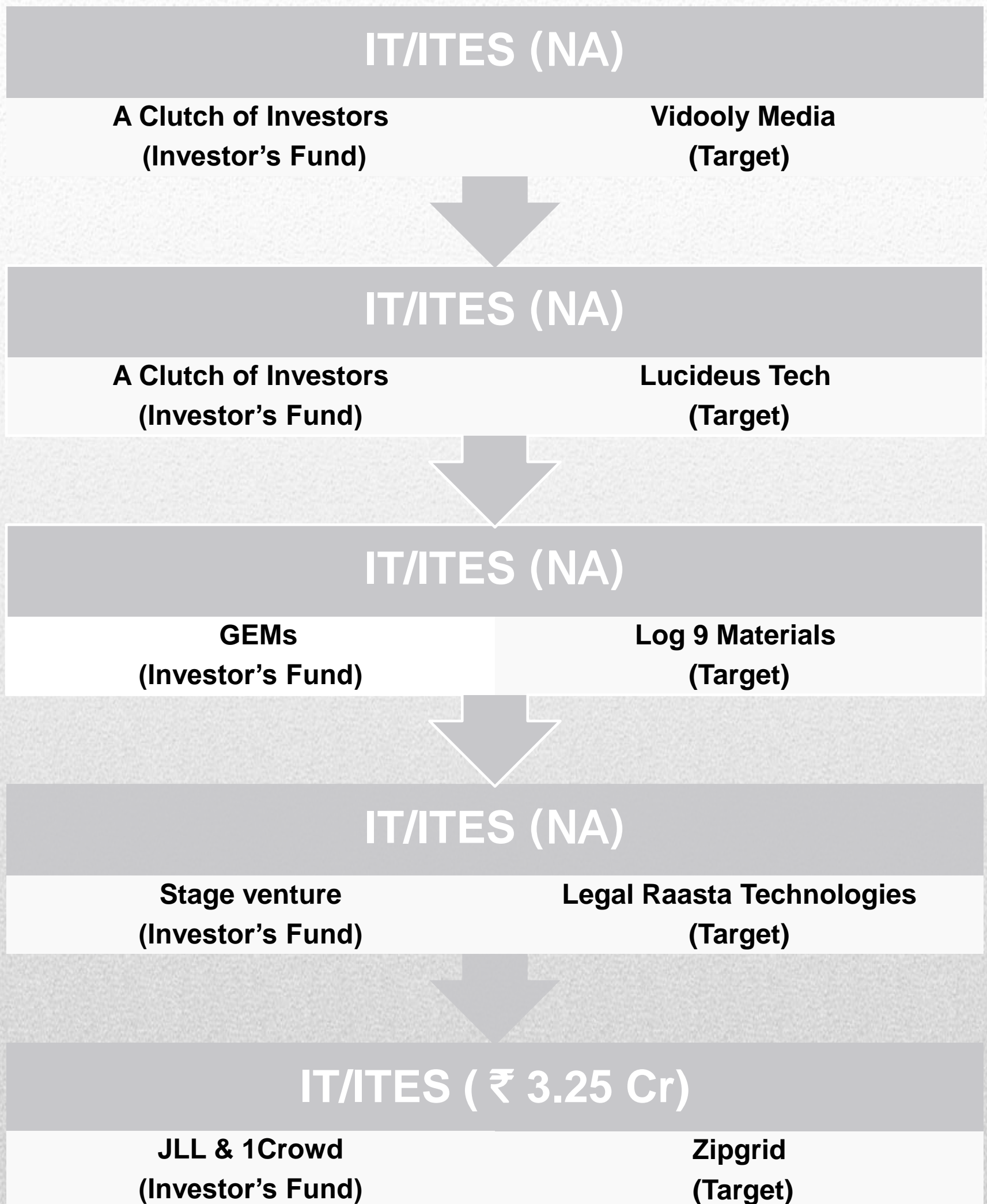
**Anand Chandrasekaran  
(Investor's Fund)**

**Uncanny Vision  
(Target)**





# Snapshot of PE / VC Update for May 2017





# Snapshot of PE / VC Update for May 2017

## Logistics ( ₹ 27 Cr)

**A Clutch of Investors  
(Investor's Fund)**

**Fortigo Network Logistics  
(Target)**



## Logistics ( ₹ 200 Cr)

**Fosun International  
(Investor's Fund)**

**Delhivery Pvt. Ltd  
(Target)**



## Media & Entertainment ( ₹ 162.6 Cr)

**Xiaomi Inc.  
(Investor's Fund)**

**Hungama Digital Media  
(Target)**



## Pharmaceuticals ( ₹ 25.6 Cr)

**Tata Capital Healthcare Fund  
(Investor's Fund)**

**Brinton Pharmaceuticals  
(Target)**



## Real Estate ( ₹ 2429 Cr)

**Cain Hoy  
(Investor's Fund)**

**Lodha Group  
(Target)**





# Snapshot of PE / VC Update for May 2017

**Real Estate ( ₹ 42.5 Cr)**

**Brand Capital  
(Investor's Fund)**

**RealPro Realty  
(Target)**



**Real Estate ( ₹ 200 Cr)**

**ASK Group  
(Investor's Fund)**

**ATS Infrastructure  
(Target)**



**Real Estate ( ₹ 700 Cr)**

**Virtuous Retail South  
(Investor's Fund)**

**North India Retail  
(Target)**



**Real Estate ( ₹ 130 Cr)**

**Xander Finance  
(Investor's Fund)**

**Adarsh Developers  
(Target)**



**Real Estate ( ₹ 11 Cr)**

**A Clutch of HNI Individuals  
(Investor's Fund)**

**Isprava Vesta Pvt. Ltd  
(Target)**





# Snapshot of PE / VC Update for May 2017

**Other (NA)**

**Eagle10 Ventures  
(Investor's Fund)**

**Travelspice  
(Target)**



**Other (NA)**

**Matrix Partners  
(Investor's Fund)**

**Networks Private Limited  
(Target)**



**Other ( ₹ 20 Cr)**

**Innovations East fund  
(Investor's Fund)**

**Telr  
(Target)**



**Other ( ₹ 2.5 Cr)**

**A Clutch of Investors  
(Investor's Fund)**

**ZippServ  
(Target)**



**Other (NA)**

**Dutch government fund  
(Investor's Fund)**

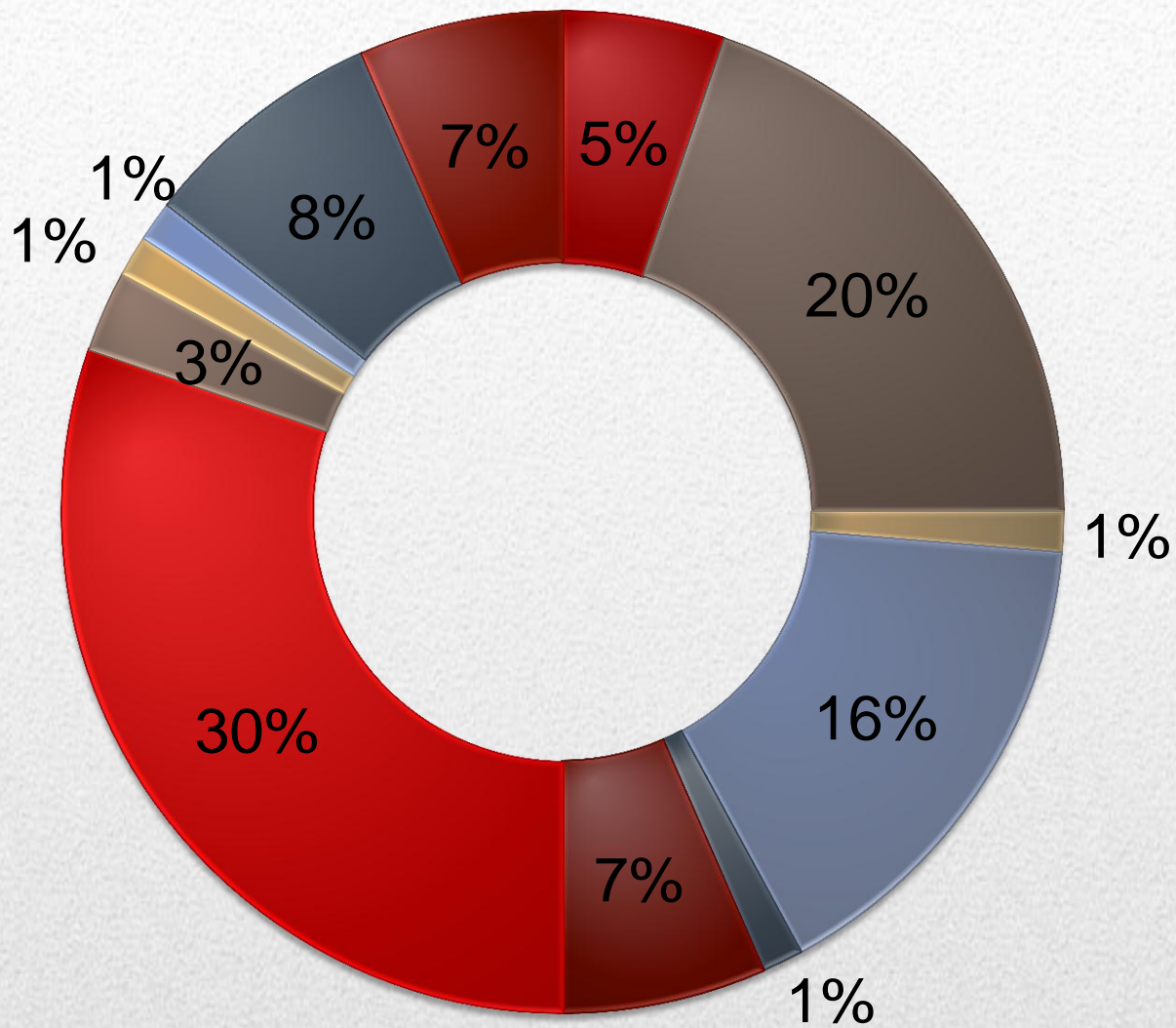
**SMEcorner  
(Target)**





# Summary of PEVC Update

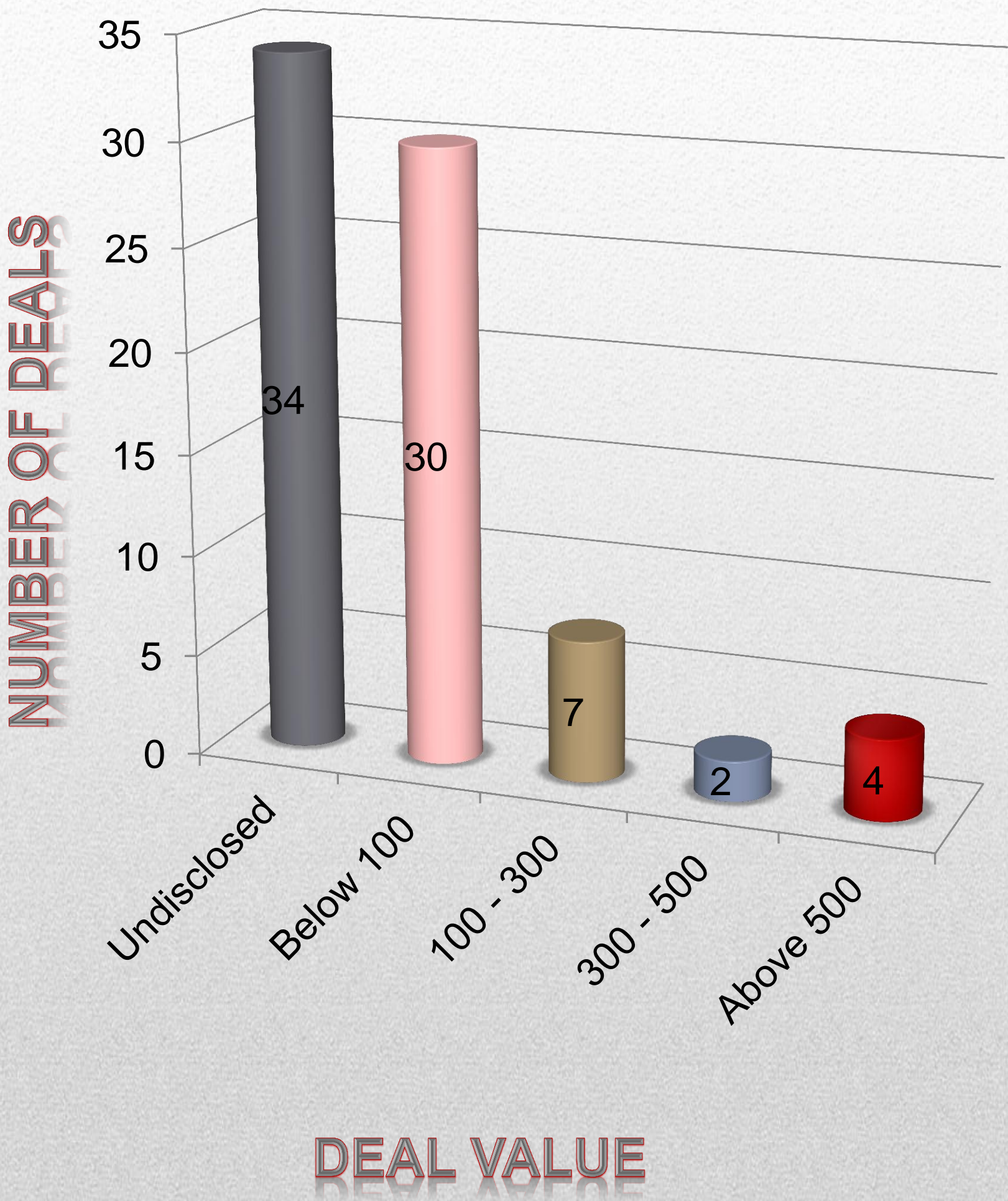
## PE/VC Deals by Sectors



- Agriculture
  - E-Commerce
  - Education
  - Finance
  - Food & Beverages
  - Healthcare
  - IT/ITES
  - Logistics
  - Media & Entertainment
  - Pharmaceuticals
  - Real Estate
  - Others
-



PE/VC Deals by Size ( ₹ In Crore)



# RBSA Range of Services

## Business Valuation

Valuation of Brands, Intangible Assets & Intellectual Property  
Valuation of Financial Securities, Instruments and Derivatives  
Valuation of Industrial Assets, Plant & Machinery  
Valuation of Real Estate  
Valuation of Infrastructure Assets & Specialized Assets  
Purchase Price Allocations for Mergers & Acquisitions  
Impairment Studies for Tangible Assets  
Impairment Studies for Intangible Assets & Goodwill  
Mines, Mineral Advisory and Valuation  
Valuation of ESOPs and Sweat Equity  
Valuation for Tax, Transfer Pricing and Company Law Matters  
Fairness Opinions

## Advisory Services

### Strategic & Risk Advisory Services

Techno economic Feasibility Studies  
Economic Viability & Financial Appraisal  
Business Plan Formulation

### Technical Assurance Services

Technical Due Diligence Reviews for M & A  
Lender's & Investor's Engineer Services  
Independent Engineer's Services  
Technical Opinion and Audits  
Chartered Engineers Opinion & Certification  
Project Cost Investigation and Forensic Advisory  
Project Appraisal and Monitoring

## Investment Banking

(SEBI Registered Category I Merchant Bank)  
Mergers & Acquisitions  
Transaction Structuring & Advisory  
Due Diligence - Financial, Tax and Business  
Fairness Opinions  
Corporate Finance & Advisory  
Private Equity and Venture Capital  
Debt Solutions and Syndications  
Partner Search and Joint Ventures  
Corporate Restructuring, Business Reorganization

## Financial Advisory for Dispute & Litigation

Valuation & Financial Advisory Services  
Loss Assessment, Damages & Loss of Profit Analysis  
Independent Expert testimony  
Anti-trust & Competition Advisory  
Post-Acquisition Disputes, JV & Shareholder Disputes  
Civil & Construction Disputes, Real Estate Disputes  
Environment Damage Assessment  
Intellectual Property Rights dispute  
Forensic Audit

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