

45  
Years of  
Leadership



# India Deals Snapshot January 2018



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# Mergers & Acquisitions Update

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# Snapshot of Mergers & Acquisitions for January 2018

## Automobile (NA)

**Samvardhana Motherson International  
(Acquirer)**

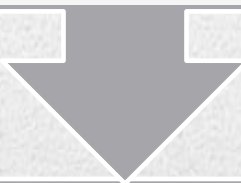
**MS Global India Automotive Pvt. Ltd  
(Target)**



## Ecommerce (NA)

**Goomo Holdings Services India Pvt. Ltd  
(Acquirer)**

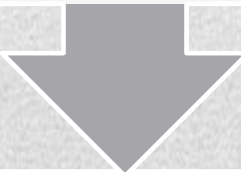
**WagonBee  
(Target)**



## Ecommerce (NA)

**American Express  
(Acquirer)**

**Mezi  
(Target)**



## Education ( ₹ 51.3 Cr )

**NIIT Ltd  
(Acquirer)**

**Eagle International Institute Inc  
(Target)**

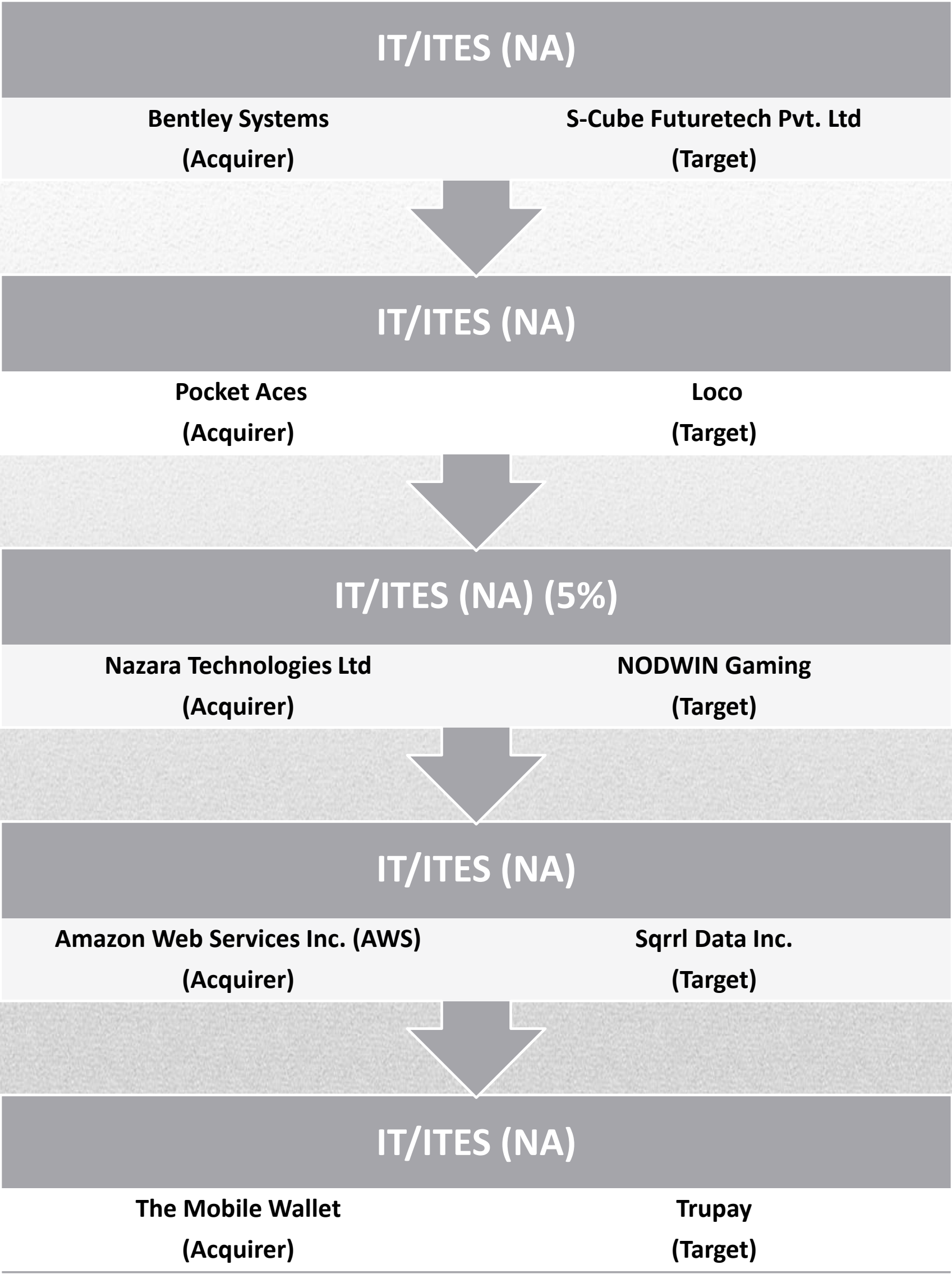


## FMCG (NA) (51%)

**Godrej Agrovvet Ltd  
(Acquirer)**

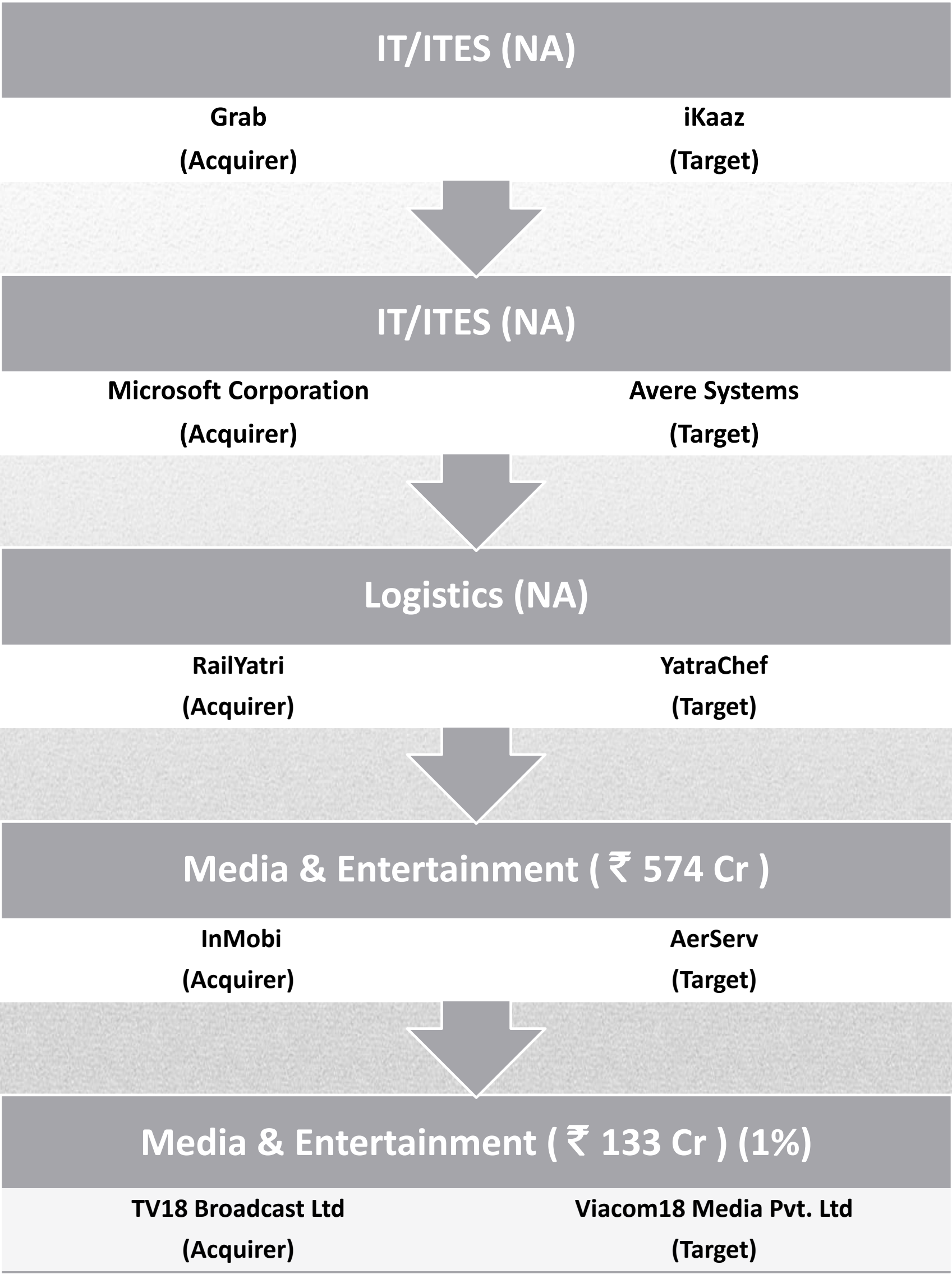
**Maxximilk Pvt. Ltd  
(Target)**

# Snapshot of Mergers & Acquisitions for January 2018





# Snapshot of Mergers & Acquisitions for January 2018



# Snapshot of Mergers & Acquisitions for January 2018

## Media & Entertainment (NA)

**Nazara Technologies Ltd**  
(Acquirer)

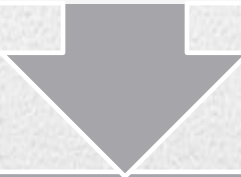
**Nextwave Multimedia**  
(Target)



## Oil & Gas ( ₹ 39251 Cr ) (51.1%)

**ONGC**  
(Acquirer)

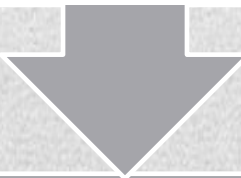
**Hindustan Petroleum Corp Ltd**  
(Target)



## Pharmaceutical (NA)

**Torrent Pharmaceuticals Ltd**  
(Acquirer)

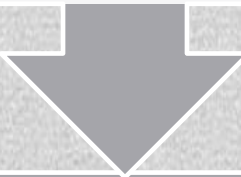
**Bio-Pharm Inc**  
(Target)



## Pharmaceutical ( ₹ 64 Cr )

**Ipca Laboratorie**  
(Acquirer)

**Pisgah Labs**  
(Target)



## Real Estate ( ₹ 8.33 Cr ) (49%)

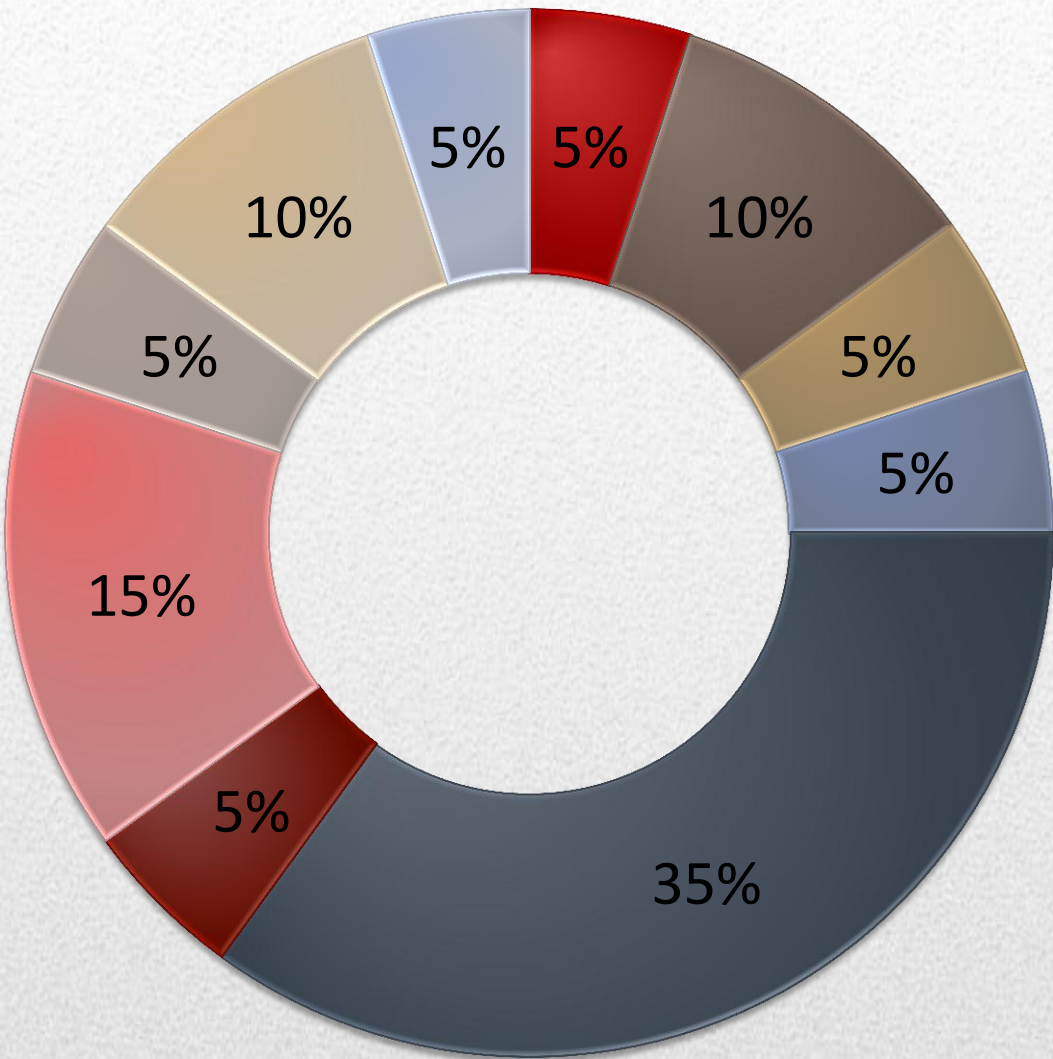
**Welspun Enterprises Ltd**  
(Acquirer)

**Vishvaraj Group**  
(Target)



# Summary of Mergers & Acquisitions Update

M & A Deals by Sectors



■ Automobile

■ Education

■ IT/ITES

■ Media & Entertainment

■ Pharmaceutical

■ E-Commerce

■ FMCG

■ Logistics

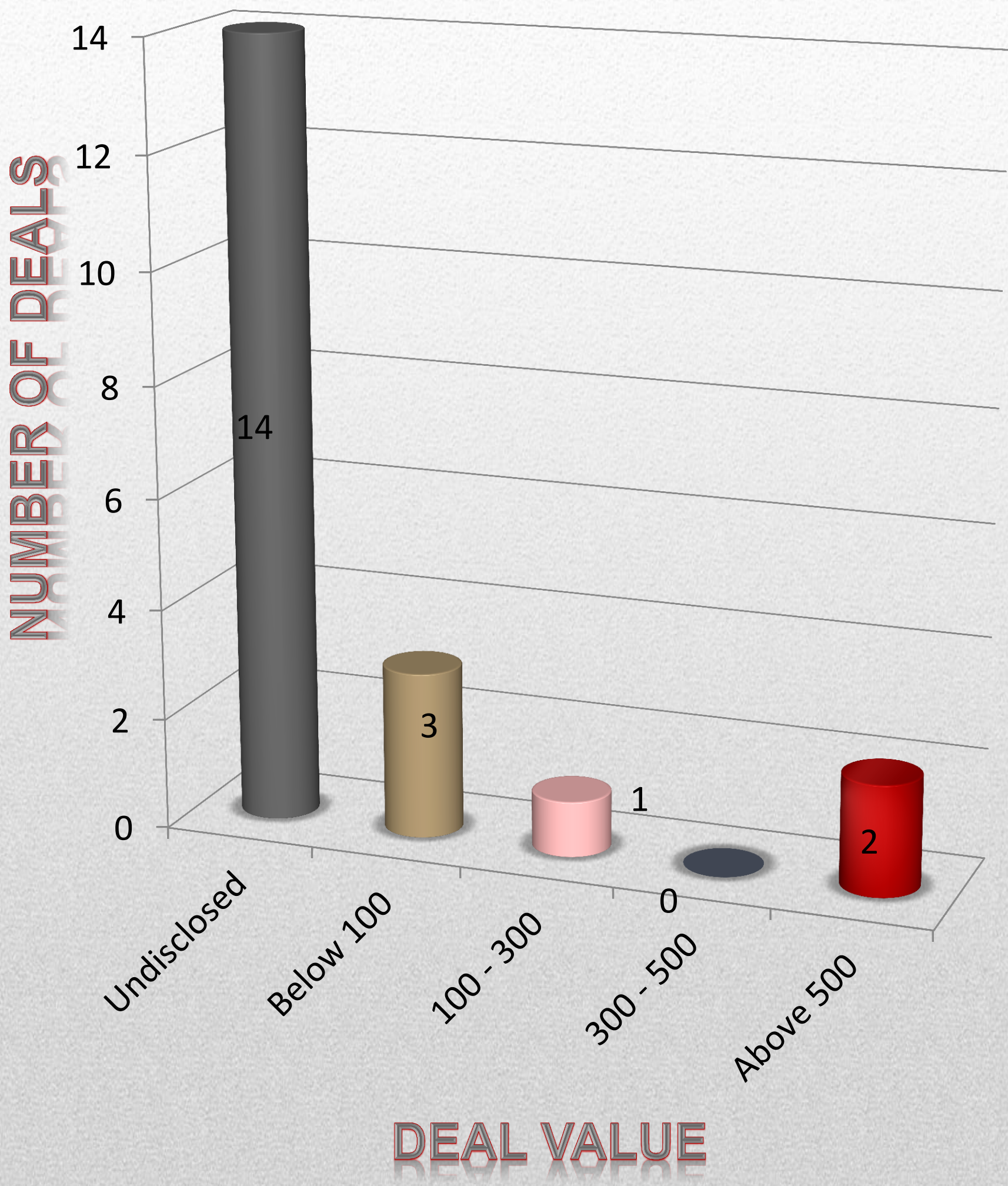
■ Oil & Gas

■ Real Estate



# Summary of Mergers & Acquisitions Update

M & A Deals By Size (₹ In Crore)







## PE/VC Updates

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# Snapshot of PE/VC Update for January 2018

## E-Commerce ( ₹ 5 Cr )

**Clutch of Investors  
(Investor's Fund)**

**HW Wellness Solutions Pvt. Ltd  
(Target)**



## E-Commerce ( ₹ 2 Cr )

**GEMs Partners & Sachin Khandelwal  
(Investor's Fund)**

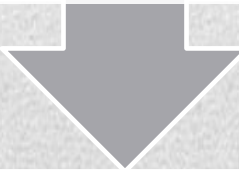
**Bikxie  
(Target)**



## E-Commerce (NA)

**Angel Investors  
(Investor's Fund)**

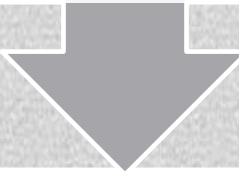
**Satvacart  
(Target)**



## E-Commerce ( ₹ 2 Cr )

**Angel Investors  
(Investor's Fund)**

**ZiffyHomes  
(Target)**



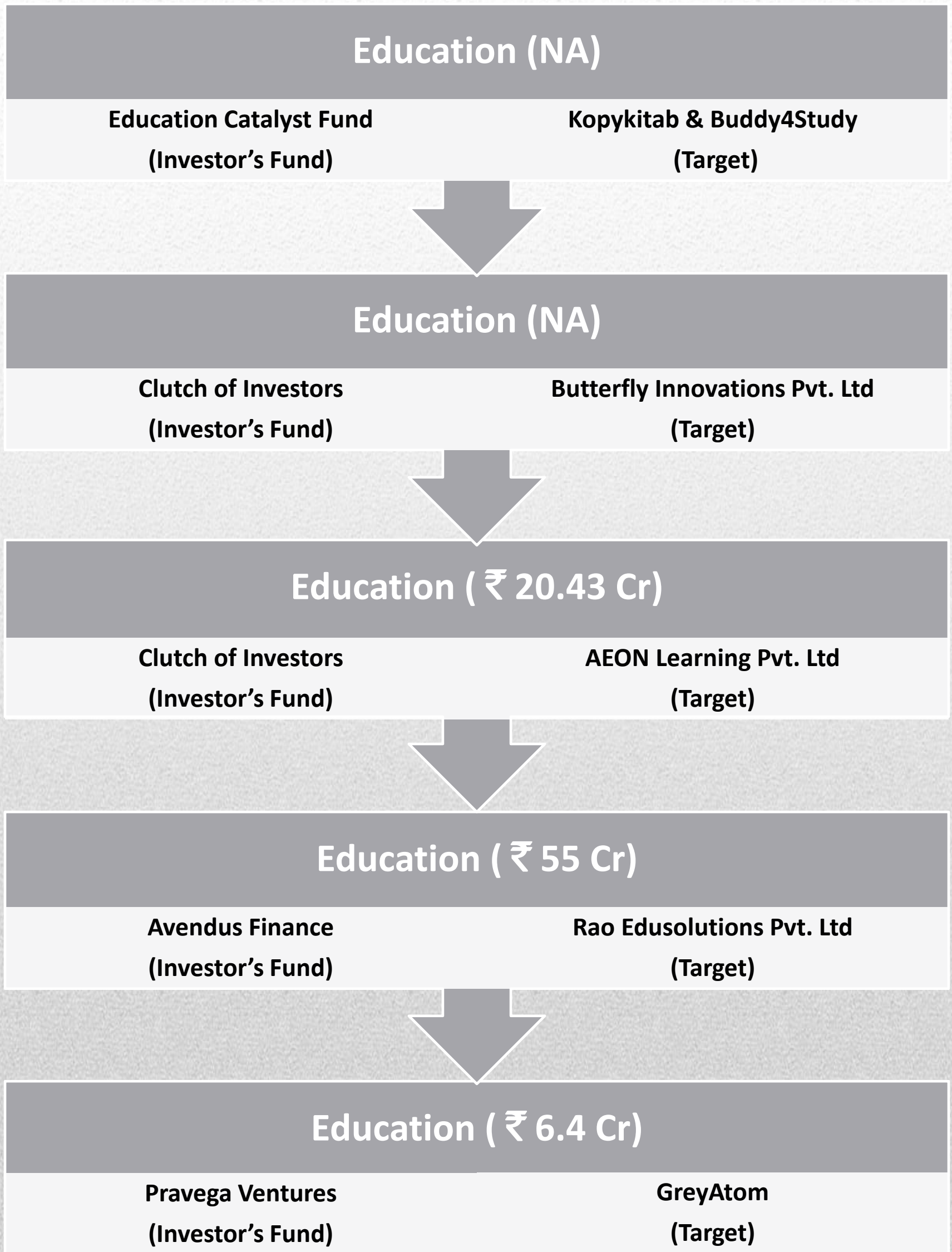
## E-Commerce (NA)

**Clutch of Investors  
(Investor's Fund)**

**Ontrack  
(Target)**



# Snapshot of PE/VC Update for January 2018





# Snapshot of PE/VC Update for January 2018

## Education (NA)

**Gray Matters Capital**  
(Investor's Fund)

**EZ Vidya Pvt. Ltd**  
(Target)



## Education ( ₹ 28 Cr)

**Clutch of Investors**  
(Investor's Fund)

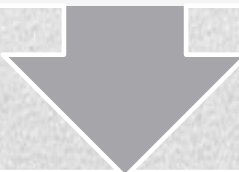
**iNurture Education Solutions Pvt. Ltd**  
(Target)



## Energy ( ₹ 920 Cr)

**Canada Pension Plan Investment Board**  
(Investor's Fund)

**ReNew Power Ventures Pvt. Ltd**  
(Target)



## Energy ( ₹ 70 Cr)

**Clutch of Investors**  
(Investor's Fund)

**Kiran Energy Solar Power Pvt. Ltd**  
(Target)



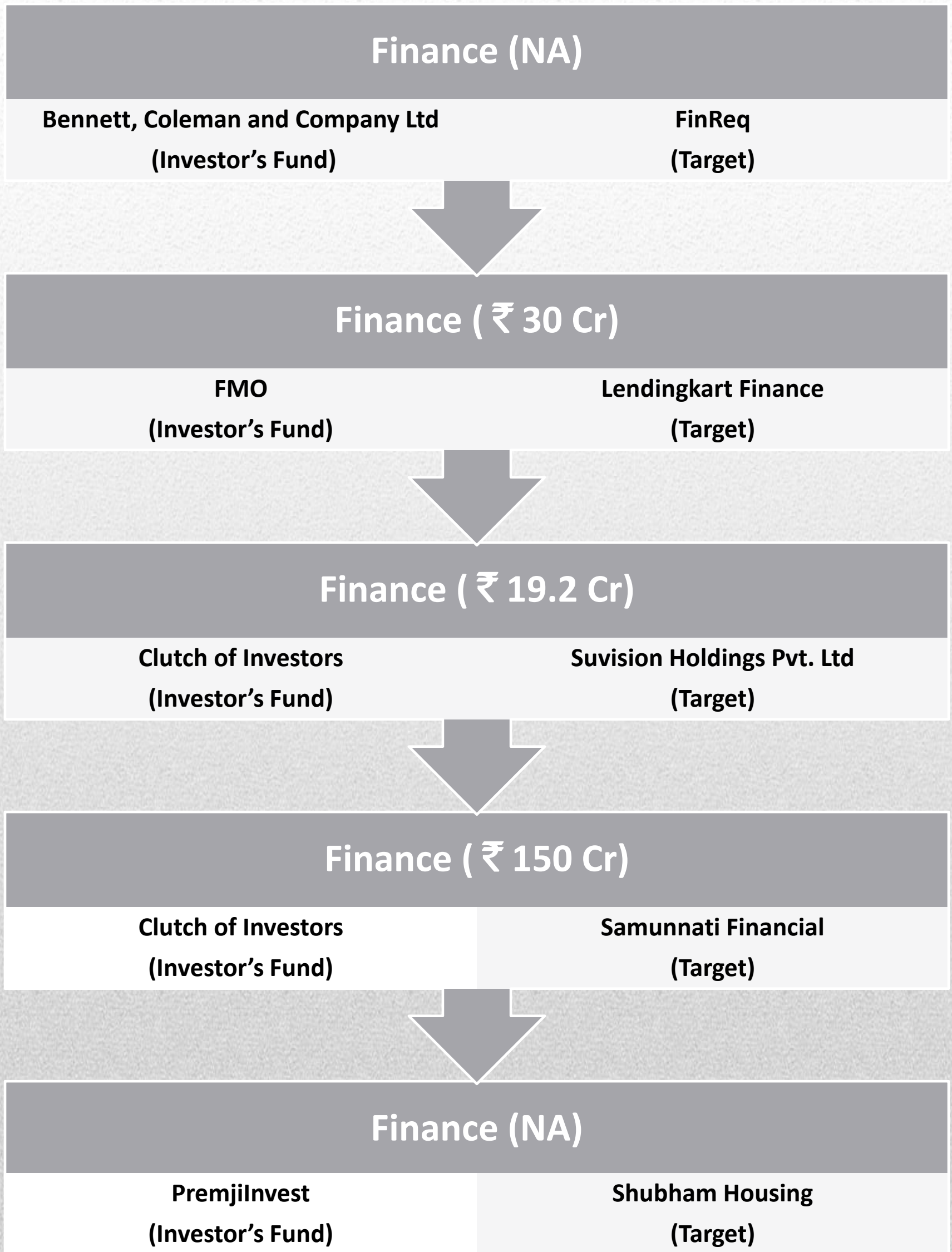
## Finance ( ₹ 100 Cr)

**Clutch of Investors**  
(Investor's Fund)

**Social Worth Technologies Pvt. Ltd**  
(Target)



# Snapshot of PE/VC Update for January 2018





# Snapshot of PE/VC Update for January 2018

## Finance ( ₹ 300 Cr)

**Clutch of Investors  
(Investor's Fund)**

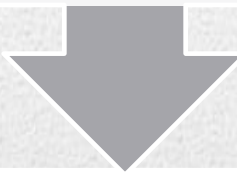
**NeoGrowth Credit Pvt. Ltd  
(Target)**



## Finance (NA)

**Angel Investors  
(Investor's Fund)**

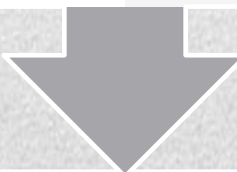
**Groww  
(Target)**



## Finance (NA)

**BanyanTree Growth Capital  
(Investor's Fund)**

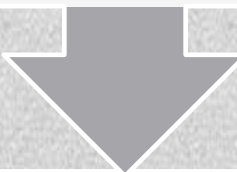
**Mahaveer Finance India Ltd  
(Target)**



## Foods & Beverages (NA)

**Claris Capital & Mumbai Angels  
(Investor's Fund)**

**WOTU  
(Target)**



## Foods & Beverages ( ₹ 152 Cr)

**Morgan Stanley Private Equity Asia  
(Investor's Fund)**

**Manna Foods  
(Target)**



# Snapshot of PE/VC Update for January 2018

## Foods & Beverages ( ₹ 16.6 Cr)

**Clutch of Investors**  
(Investor's Fund)

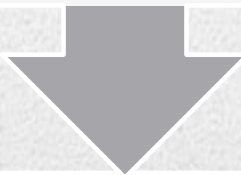
**HungerBox**  
(Target)



## Healthcare (NA)

**Aavishkaar Venture Management**  
(Investor's Fund)

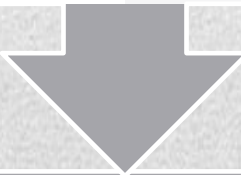
**Vaatsalya Healthcare Solutions Pvt. Ltd**  
(Target)



## Healthcare (NA)

**Rohan Agila**  
(Investor's Fund)

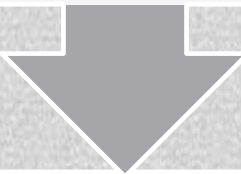
**DAAKI**  
(Target)



## Healthcare (NA)

**Angel Investors**  
(Investor's Fund)

**KivaShots**  
(Target)



## Healthcare ( ₹ 230 Cr)

**Clutch of Investors**  
(Investor's Fund)

**Sahajanand Medical Technologies**  
(Target)



# Snapshot of PE/VC Update for January 2018

## Healthcare (NA)

**Ennovent India  
(Investor's Fund)**

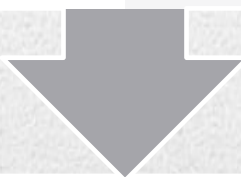
**ERC Eye Care Pvt. Ltd  
(Target)**



## Healthcare ( ₹ 9.53 Cr)

**Clutch of Investors  
(Investor's Fund)**

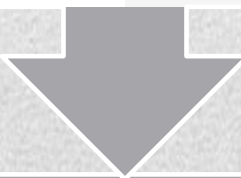
**Aayuv Technologies Pvt. Ltd  
(Target)**



## IT/ITES (NA)

**Recruit Holdings Co  
(Investor's Fund)**

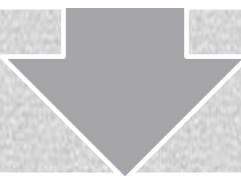
**WizRocket Technologies Pvt. Ltd  
(Target)**



## IT/ITES ( ₹ 19.50 Cr)

**Clutch of Investors  
(Investor's Fund)**

**IDfy.com  
(Target)**



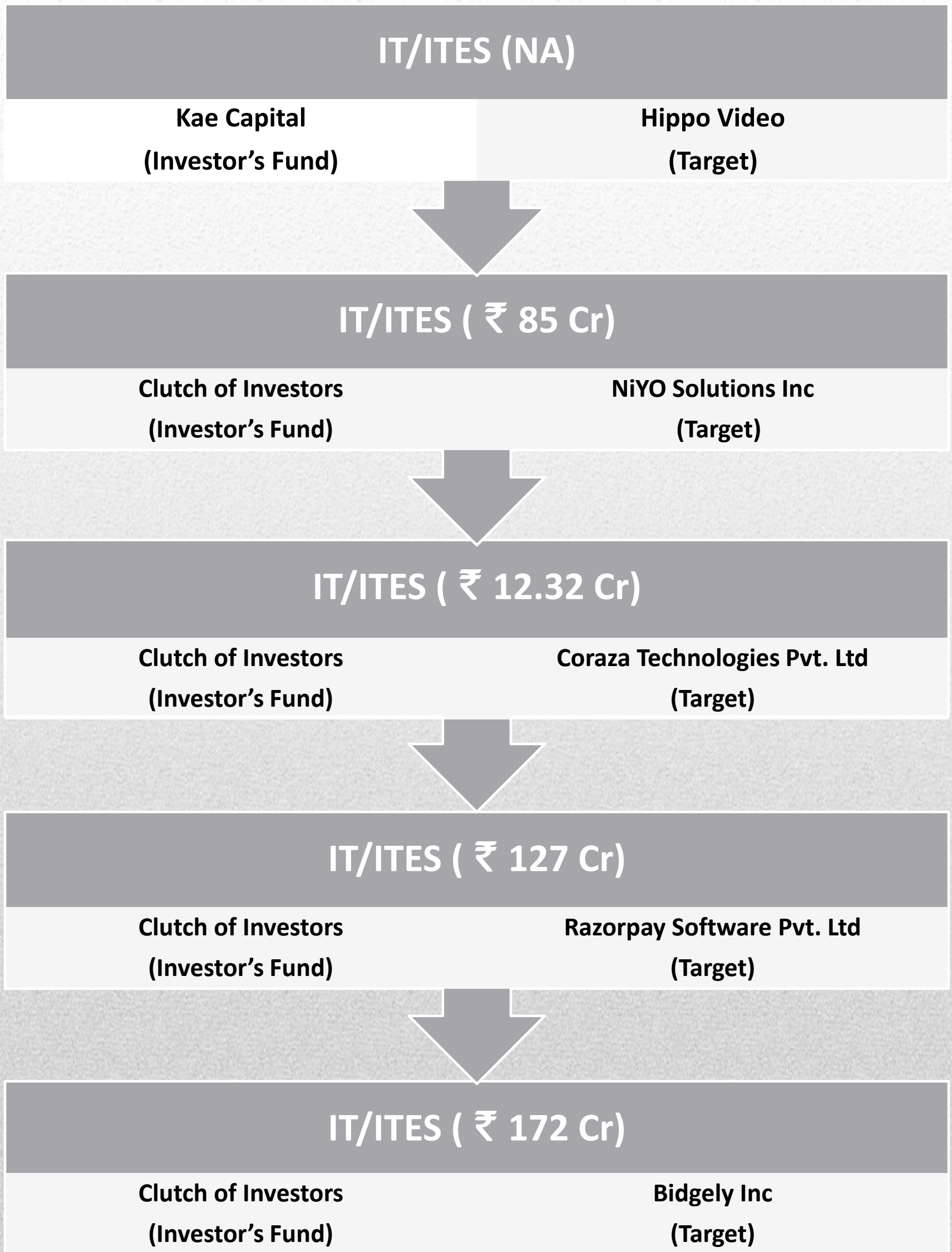
## IT/ITES ( ₹ 3.3 Cr)

**Education Catalyst Fund  
(Investor's Fund)**

**Simulanis  
(Target)**



# Snapshot of PE/VC Update for January 2018





# Snapshot of PE/VC Update for January 2018

**IT/ITES ( ₹ 2.55 Cr )**

**Angel Investors  
(Investor's Fund)**

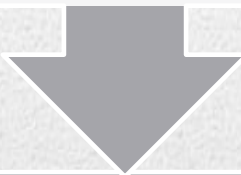
**Paperflite  
(Target)**



**IT/ITES ( ₹ 19 Cr )**

**Unilever Ventures  
(Investor's Fund)**

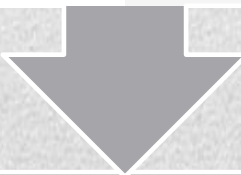
**Aaidea Solutions Pvt. Ltd  
(Target)**



**IT/ITES ( ₹ 0.25 Cr )**

**IIIT  
(Investor's Fund)**

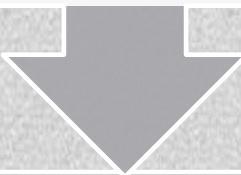
**Paymatrix  
(Target)**



**IT/ITES ( ₹ 95.4 Cr )**

**Clutch of Investors  
(Investor's Fund)**

**Unravel Data  
(Target)**



**IT/ITES ( ₹ 6.35 Cr )**

**Clutch of Investors  
(Investor's Fund)**

**Sitara Digital Ventures  
(Target)**

# Snapshot of PE/VC Update for January 2018

## IT/ITES ( ₹ 318 Cr)

**Accel Partners**  
(Investor's Fund)

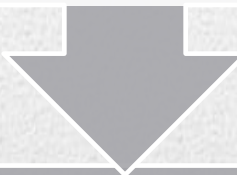
**BrowserStack**  
(Target)



## IT/ITES ( ₹ 3.3 Cr)

**Clutch of Investors**  
(Investor's Fund)

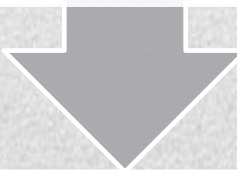
**Scapic Innovations Pvt. Ltd**  
(Target)



## Logistics ( ₹ 322.5 Cr)

**Clutch of Investors**  
(Investor's Fund)

**Rivigo Services Pvt. Ltd**  
(Target)



## Logistics ( ₹ 225 Cr)

**Alibaba.com**  
(Investor's Fund)

**Xpressbees**  
(Target)



## Media & Entertainment ( ₹ 16.6 Cr)

**Angel Investors**  
(Investor's Fund)

**Kinsane Entertainment Inc**  
(Target)



# Snapshot of PE/VC Update for January 2018

## Media & Entertainment (NA)

**Mumbai Angels Network**  
(Investor's Fund)

**Spoofin**  
(Target)



## Pharmaceutical ( ₹ 47.7 Cr)

**OrbiMed**  
(Investor's Fund)

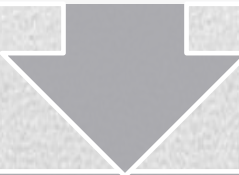
**Vivimed Labs Ltd**  
(Target)



## Pharmaceutical ( ₹ 47 Cr)

**Clutch of Investors**  
(Investor's Fund)

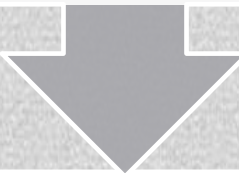
**Axio Biosolutions Pvt. Ltd**  
(Target)



## Others ( ₹ 42.5 Cr)

**Carpediem Advisors Pvt. Ltd**  
(Investor's Fund)

**Nysaa Retail Pvt. Ltd**  
(Target)

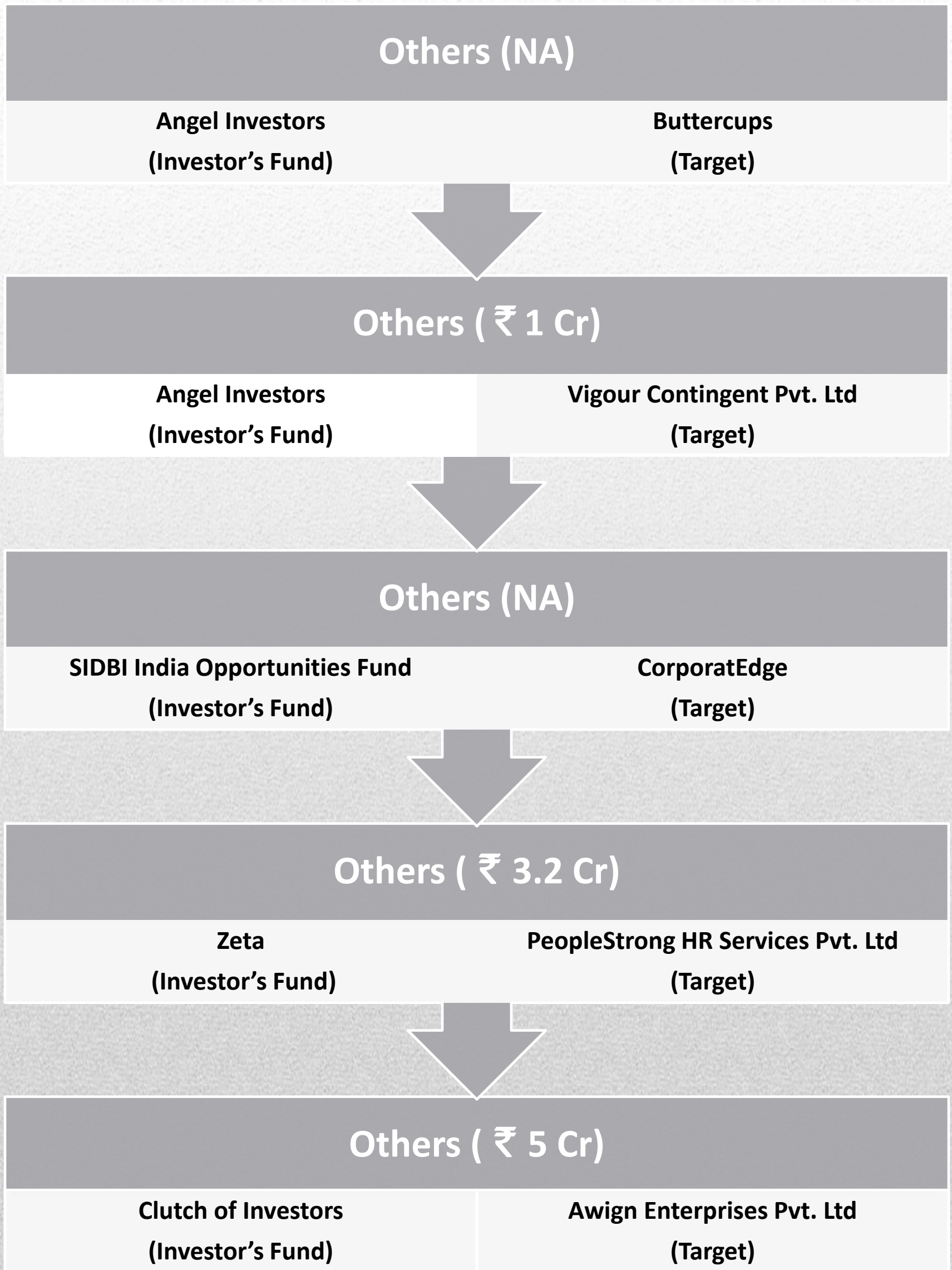


## Others ( ₹ 10 Cr)

**Kotak Private Equity**  
(Investor's Fund)

**Orient Paper & Industries Ltd**  
(Target)

# Snapshot of PE/VC Update for January 2018





# Snapshot of PE/VC Update for January 2018

**Others ( ₹ 1.9 Cr)**

**Clutch of Investors  
(Investor's Fund)**

**Advantage Club  
(Target)**



**Others (NA)**

**Clutch of Investors  
(Investor's Fund)**

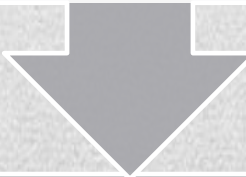
**Classic  
(Target)**



**Others ( ₹ 6.3 Cr)**

**Angel Investors  
(Investor's Fund)**

**Redcliffe Hygiene Pvt. Ltd  
(Target)**



**Others ( ₹ 2.6 Cr )**

**Indian Angel Network and TAN Advisors  
(Investor's Fund)**

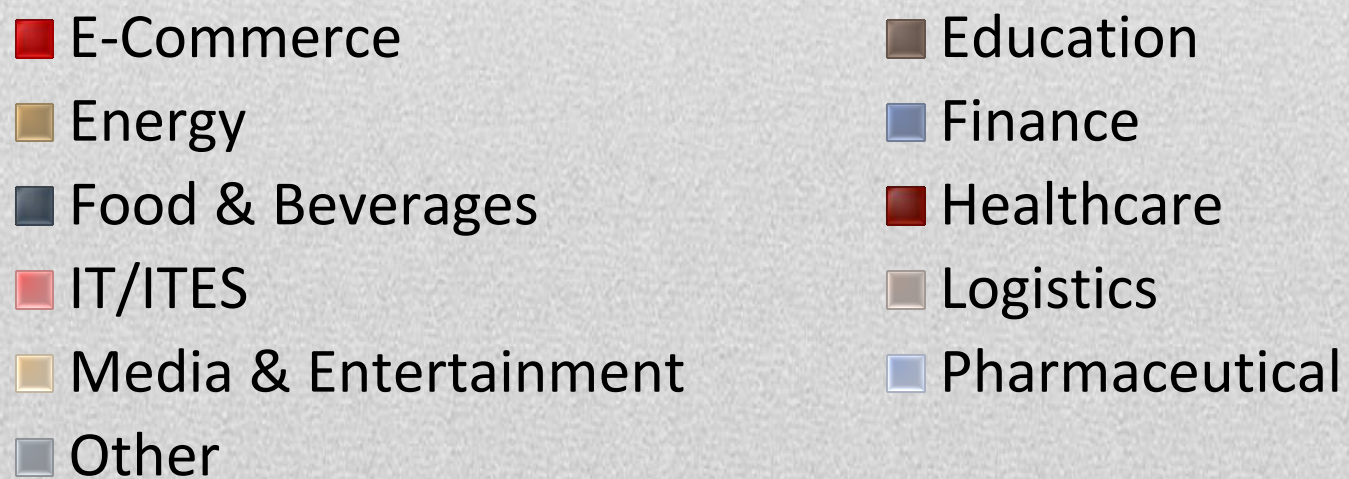
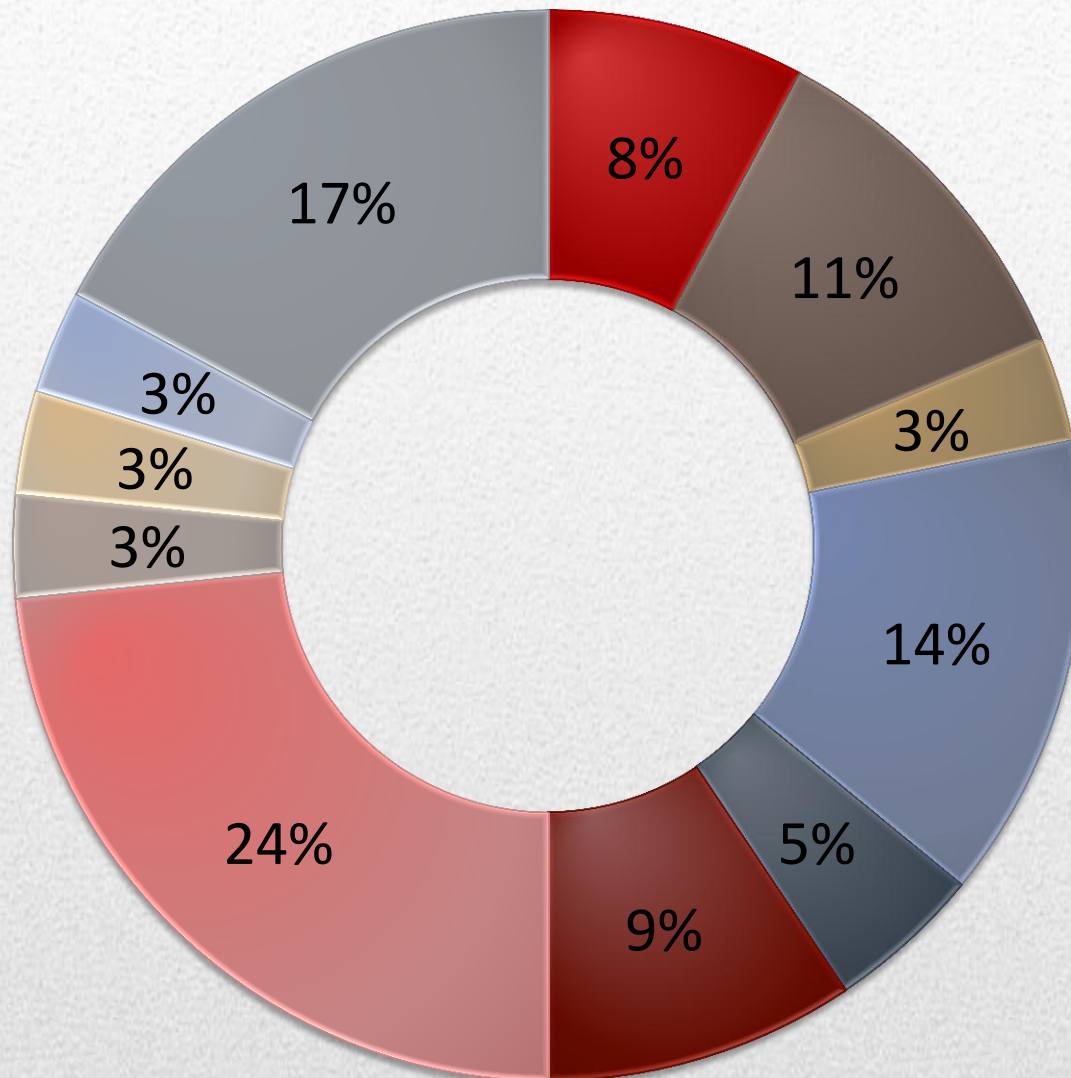
**6Degree  
(Target)**





# Summary of PE/VC Update

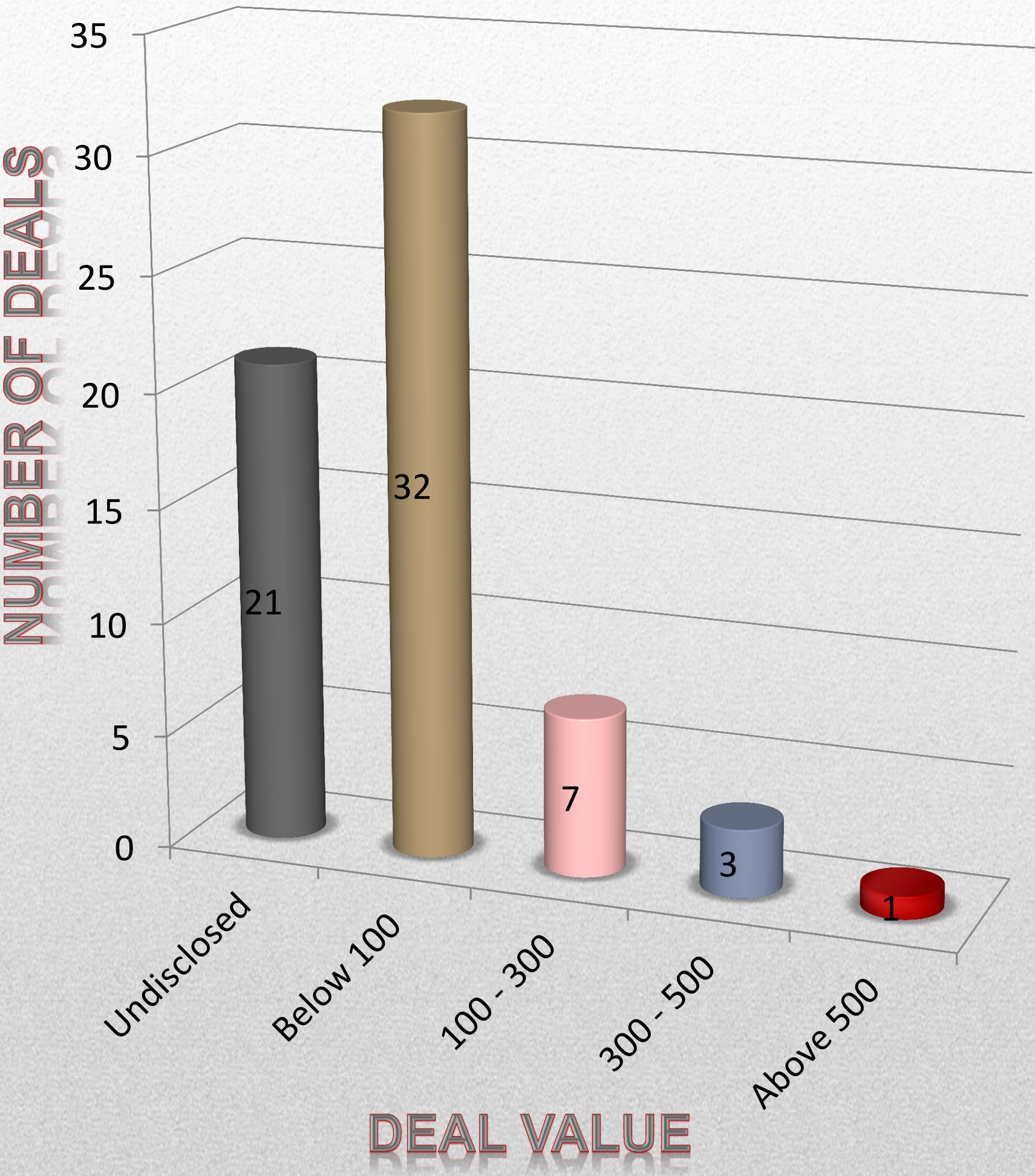
## PE/VC Deals by Sectors





# Summary of PE/VC Update

PE/VC Deals by Size (₹ In Crore)



# RBSA Range of Services

## Valuation

Business Valuation

Valuation of Brands, Intangible Assets & Intellectual Property

Valuation of Financial Securities, Instruments and Derivatives

Valuation of Industrial Assets, Plant & Machinery

Valuation of Real Estate

Valuation of Infrastructure Assets & Specialized Assets

Purchase Price Allocations for Mergers & Acquisitions

Impairment Studies for Tangible Assets

Impairment Studies for Intangible Assets & Goodwill

Mines, Mineral Advisory and Valuation

Valuation of ESOPs and Sweat Equity

Valuation for Tax, Transfer Pricing and Company Law Matters

Fairness Opinions

## Restructuring Advisory Services

Insolvency Resolution Professional

Resolution Plan Preparation

Priority and Interim Funding

Valuation of Assets, Business Valuation, Intangibles

Turnaround Advisory

Techno Economic Viability Studies / Feasibility Studies

CRO Services – Chief Restructuring Officer

Independent Evaluation of Restructuring Proposals

Interim Management Services

Transaction Structuring

Business Transformation

Special Situation Advisory

Strategic Partner Induction

Operations & Management of Stressed Companies

Financial Restructuring Advisory – CDR, SDR, S4A, 5/25

Concurrent & Forensic Audit

Corporate Debt Restructuring

## Investment Banking

(SEBI Registered Category I Merchant Bank)

Mergers & Acquisitions

Transaction Structuring & Advisory

Due Diligence - Financial, Tax and Business

Fairness Opinions

Corporate Finance & Advisory

Corporate Restructuring, Business Reorganization

## Advisory Services

Financial Advisory for Dispute & Litigation

Strategic & Risk Advisory Services

Real Estate Advisory Services

Infrastructure Advisory Services

Technical Assurance Services

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