



48
Years of
Leadership

**INDIA DEALS
SNAPSHOT
MARCH 2019**

INDIA DEALS SNAPSHOT



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MERGERS & ACQUISITIONS UPDATE

SNAPSHOT OF MERGERS & ACQUISITIONS UPDATE

Ecommerce (NA)

Milkbasket (*Acquirer*)

Veggie India (*Target*)

Finance (NA)

(*Acquirer*) Cognizant

(*Target*) Meritsoft

Food & Beverages (NA)

WayCool (*Acquirer*)

Benani Foods Pvt. Ltd. (*Target*)

Health Care (NA)

(*Acquirer*) NetMeds Marketplace Pvt. Ltd.

(*Target*) KiViHealth

IT/ITES (NA)

Zoho (*Acquirer*)

ePoise Systems (*Target*)

IT/ITES (NA)

(*Acquirer*) Affle Holdings Pte. Ltd.

(*Target*) Shoffr Pte. Ltd.

IT/ITES (NA)

NSEIT Ltd. (*Acquirer*)

Aujas Networks Pvt. Ltd. (*Target*)

Logistics (₹ 45.67 Cr)

(*Acquirer*) Redington

(*Target*) Auroma Logistics Pvt.



SNAPSHOT OF MERGERS & ACQUISITIONS UPDATE

Retail (NA)

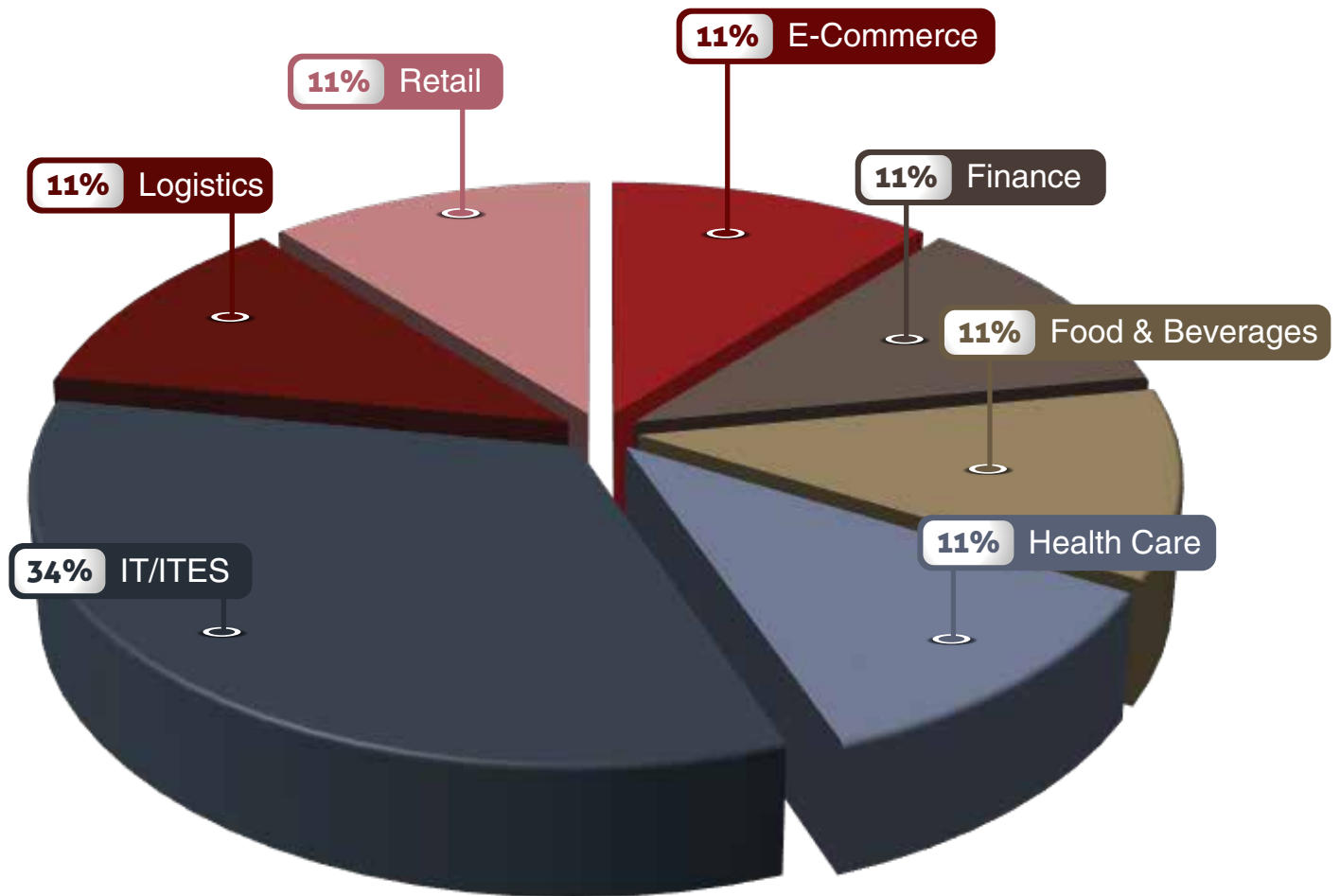
Reliance Retail Limited (*Acquirer*)

John Players (*Target*)



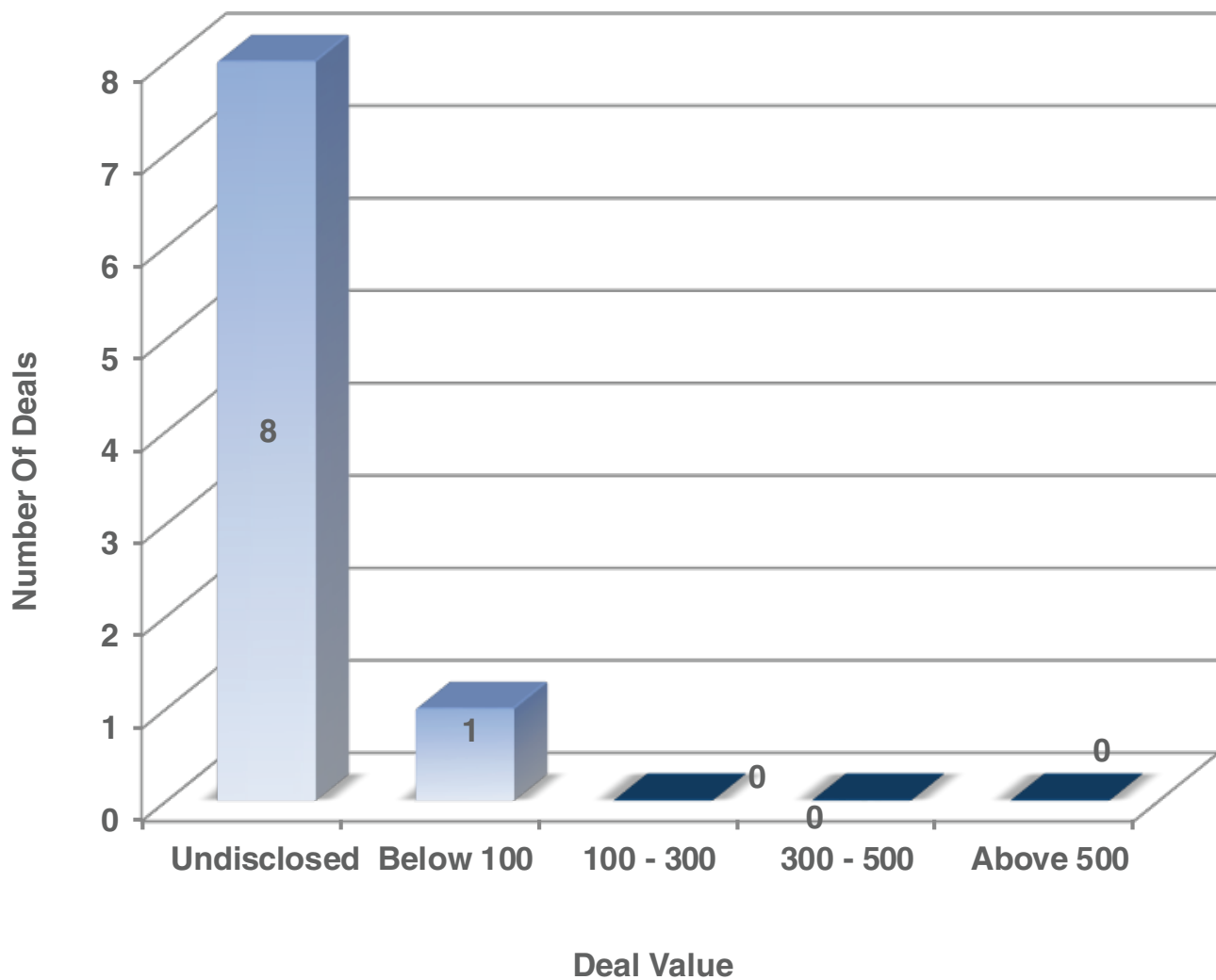
SNAPSHOT OF MERGERS & ACQUISITIONS UPDATE

M & A Deals by Sectors



SNAPSHOT OF Mergers & Acquisitions Update

M & A Deals By Size (₹ In Crore)



PE/VC UPDATES

SNAPSHOT OF PE/VC UPDATE

▲ Agriculture (NA)

Clutch of Investors (*Investor Fund*)

LeanAgri (*Target*)

▼ Agriculture (₹ 15 Cr)

(*Investor Fund*) Clutch of Investors

(*Target*) TartanSense

▲ Agriculture (₹ 17.5 Cr)

Clutch of Investors (*Investor Fund*)

Aibono Smart Farming Pvt. Ltd. (*Target*)

▼ Agriculture (₹ 187 Cr)

(*Investor Fund*) Clutch of Investors

(*Target*) ULink AgriTech Pvt. Ltd.

▲ Agriculture (₹ 27.5 Cr)

Omnivore & AgFunder (*Investor Fund*)

DeHaat (*Target*)

▼ Automotive (₹ 3.5 Cr)

(*Investor Fund*) Clutch of Investors

(*Target*) SparesHub

▲ E-Commerce (NA)

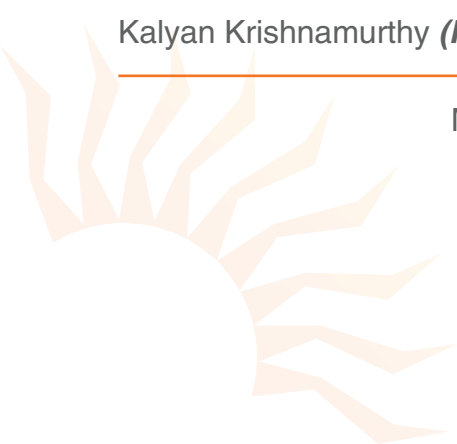
Kalyan Krishnamurthy (*Investor Fund*)

Moglix (*Target*)

▼ E-Commerce (₹ 14.05 Cr)

(*Investor Fund*) Clutch of Investors

(*Target*) Bulbulshop Shopping Network



SNAPSHOT OF PE/VC UPDATE

Education (NA) ▲

Angel Investors (*Investor Fund*)

iChamp (*Target*)

Education (NA) ▼

(*Investor Fund*) Mentor Capital

(*Target*) eShiksha

Energy (₹ 35.2 Cr) ▲

Neev Fund (*Investor Fund*)

Punjab Energy Systems Pvt. Ltd. (*Target*)

Fashion & Lifestyle (NA) ▼

(*Investor Fund*) Sauce.vc

(*Target*) XYXX Apparels Pvt. Ltd.

Fashion & Lifestyle (₹ 22 Cr) ▲

Nexus Venture Partners & CDH (*Investor Fund*)

Mayfair (*Target*)

Fashion & Lifestyle (₹ 43 Cr) ▼

(*Investor Fund*) Tomorrow Capital

(*Target*) Bonito Designs Pvt. Ltd.

Finance (₹ 10.6 Cr) ▲

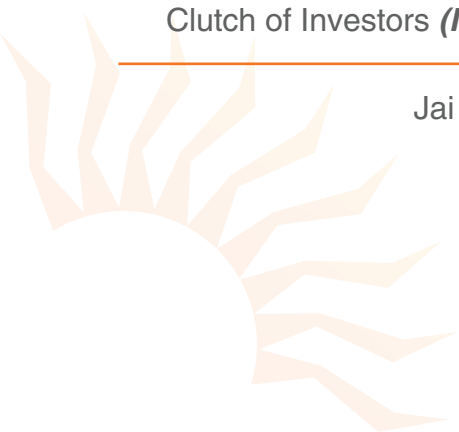
Clutch of Investors (*Investor Fund*)

Jai Kisan (*Target*)

Finance (₹ 90 Cr) ▼

(*Investor Fund*) Clutch of Investors

(*Target*) SMEcorner



SNAPSHOT OF PE/VC UPDATE

Finance (₹ 253 Cr) ▲

Clutch of Investors (*Investor Fund*)

Aye Finance Pvt. Ltd. (*Target*)

▼ Finance (₹ 80 Cr)

(*Investor Fund*) Clutch of Investors

(*Target*) Innoviti Payment Solutions Pvt. Ltd.

Finance (₹ 13.8 Cr) ▲

Clutch of Investors (*Investor Fund*)

New Street Technologies (*Target*)

▼ Finance (₹ 910 Cr)

(*Investor Fund*) Clutch Of Investors

(*Target*) Northern Arc Capital Ltd.

Finance (₹ 345 Cr) ▲

Clutch of Investors (*Investor Fund*)

MineralTree Inc (*Target*)

▼ Foods & Beverages (₹ 110 Cr)

(*Investor Fund*) Clutch of Investors

(*Target*) Rebel Foods

Health Care (₹ 27.9 Cr) ▲

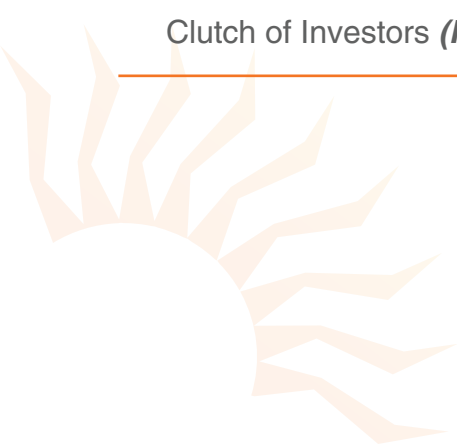
Clutch of Investors (*Investor Fund*)

Nua (*Target*)

▼ Health Care (₹ 11.75 Cr)

(*Investor Fund*) Clutch of Investors

(*Target*) Health Arx Technologies Pvt. Ltd.



SNAPSHOT OF PE/VC UPDATE

Finance (₹ 5950 Cr) ▲

Clutch of Investors (*Investor Fund*)

ChrysCapital (*Target*)

▼ Health Care (₹ 55 Cr)

(*Investor Fund*) Clutch of Investors

(*Target*) Vivoiz Healthtech Pvt. Ltd.

Health Care (NA) ▲

Everlife (*Investor Fund*)

CPC Diagnostics Pvt. Ltd. (*Target*)

▼ Insurance (₹ 4635 Cr - 9%)

(*Investor Fund*) Carlyle Group

(*Target*) SBI Life Insurance Ltd.

Insurance (₹ 452.3 Cr) ▲

Clutch of Investors (*Investor Fund*)

Acko General Insurance Co. Ltd. (*Target*)

▼ Iron & Steel (₹ 3300 Cr - 88%)

(*Investor Fund*) Clutch Of Investors

(*Target*) Jayaswal Neco Industries Ltd.

IT/ITES (NA) ▲

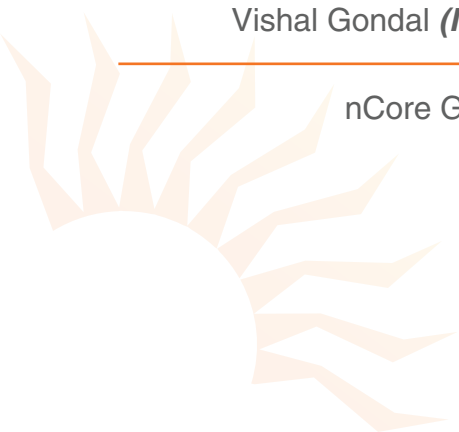
Vishal Gondal (*Investor Fund*)

nCore Games (*Target*)

▼ IT/ITES (₹ 1.76 Cr)

(*Investor Fund*) Angel Investors

(*Target*) Benddit Global Business Pvt. Ltd.



SNAPSHOT OF PE/VC UPDATE

IT/ITES (₹ 144 Cr) ▲

Clutch of Investors (*Investor Fund*)

Zinier Inc. (*Target*)

▼ IT/ITES (₹ 56 Cr)

(*Investor Fund*) Sierra Ventures

(*Target*) Yalochat

IT/ITES (NA) ▲

GVFL Ltd. (*Investor Fund*)

EroNkan Technologies Pvt. Ltd. (*Target*)

▼ IT/ITES (₹ 87 Cr)

(*Investor Fund*) Clutch of Investors

(*Target*) Whatfix

IT/ITES (NA) ▲

Venture Catalysts (*Investor Fund*)

EasyFi (*Target*)

▼ IT/ITES (₹ 54 Cr)

(*Investor Fund*) Clutch of Investors

(*Target*) Tookitaki

IT/ITES (₹ 13.8 Cr) ▲

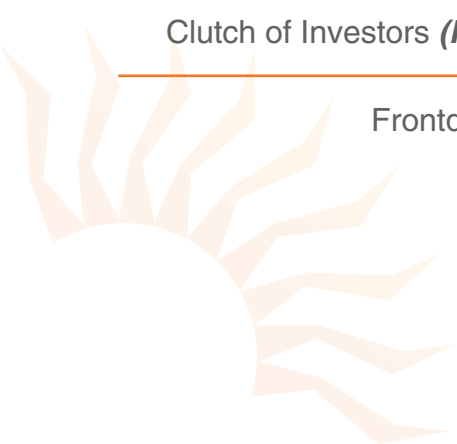
Clutch of Investors (*Investor Fund*)

FrontdeskAI (*Target*)

▼ IT/ITES (₹ 2.5 Cr)

(*Investor Fund*) 1Crowd investor
community & angel fund

(*Target*) Voiro



SNAPSHOT OF PE/VC UPDATE

IT/ITES (₹ 0.69 Cr) ▲

GameWith, Inc (*Investor Fund*)

GamingMonk Entertainment Pvt. Ltd. (*Target*)

IT/ITES (₹ 62 Cr) ▼

(*Investor Fund*) Sequoia India, Accel & Kae Capital

(*Target*) Zetwerk

IT/ITES (NA) ▲

Sonata Software (*Investor Fund*)

Retail10X, Inc (*Target*)

Logistics (₹ 3.5 Cr) ▼

(*Investor Fund*) Angel Investors

(*Target*) Transport Hub

Logistics (₹ 2890 Cr) ▲

Clutch Of Investors (*Investor Fund*)

Delhivery (*Target*)

Media & Entertainment (₹ 248 Cr) ▼

(*Investor Fund*) Goldman Sachs' hedge fund

(*Target*) Versé Innovation Pvt. Ltd.

Real Estate (₹ 326 Cr) ▲

ASK Property Investment Advisors (*Investor Fund*)

QVC, Tridhaatu & TVS Emerald (*Target*)

Real Estate (₹ 83 Cr) ▼

(*Investor Fund*) Motilal Oswal Real Estate

(*Target*) Radiance Group

SNAPSHOT OF PE/VC UPDATE

Sports (₹ 40 Cr) ▲

Nazara Technologies & Delta Corp (*Investor Fund*)

HalaPlay Technologies Pvt. Ltd. (*Target*)

Transportation (NA) ▼

(*Investor Fund*) Angel Investors

(*Target*) Gozo Cabs

Transportation (₹ 2050 Cr) ▲

Hyundai Motor & Kia Motors (*Investor Fund*)

Ola (*Target*)

Travels & Tourism (NA) ▼

(*Investor Fund*) SOSV & Artesian

(*Target*) Guiddoo World Travels Pvt. Ltd.

Others (₹ 2.55 Cr) ▲

Clutch of Investors (*Investor Fund*)

Donatekart (*Target*)

Others (NA) ▼

(*Investor Fund*) Voyage Group

(*Target*) Voyage Group

Others (₹ 6.9 Cr) ▲

Clutch of Investors (*Investor Fund*)

CloudSEK Info Security Pvt. Ltd. (*Target*)

Others (₹ 0.36 Cr) ▼

(*Investor Fund*) Angel Investors

(*Target*) Tosshead



SNAPSHOT OF PE/VC UPDATE

Others (₹ 1853 Cr) ▲

Clutch of Investors (*Investor Fund*)

Hello Verify India Pvt. Ltd. (*Target*)

▼ Others (NA)

(*Investor Fund*) Clutch of Investors

(*Target*) CoinDCX

Others (₹ 3.5 Cr) ▲

Clutch of Investors (*Investor Fund*)

VenueLook (*Target*)

▼ Others (₹ 56 Cr)

(*Investor Fund*) Clutch of Investors

(*Target*) OxfordCaps

Others (₹ 30 Cr) ▲

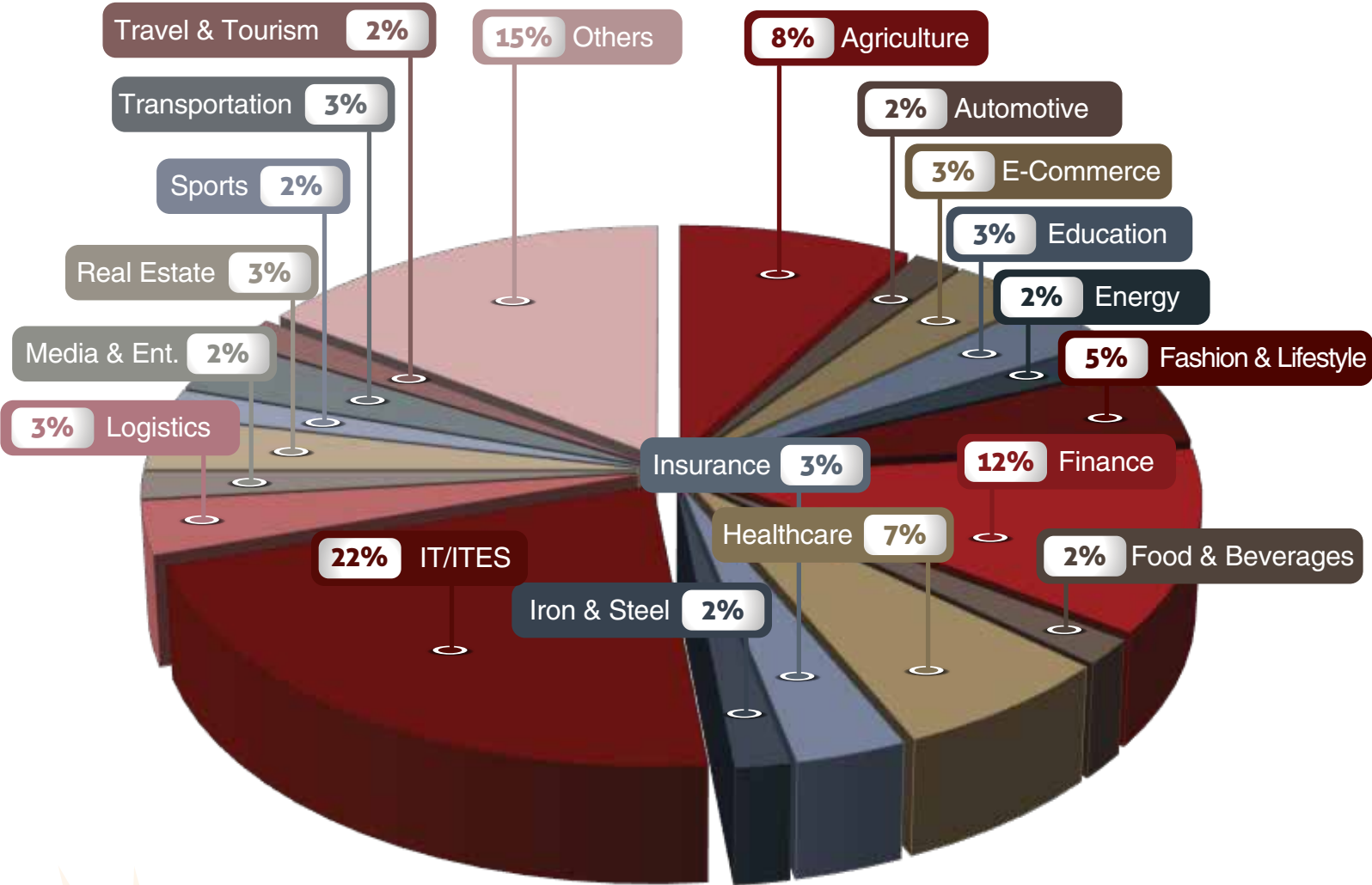
Alteria Capital (*Investor Fund*)

Stanza Living (*Target*)



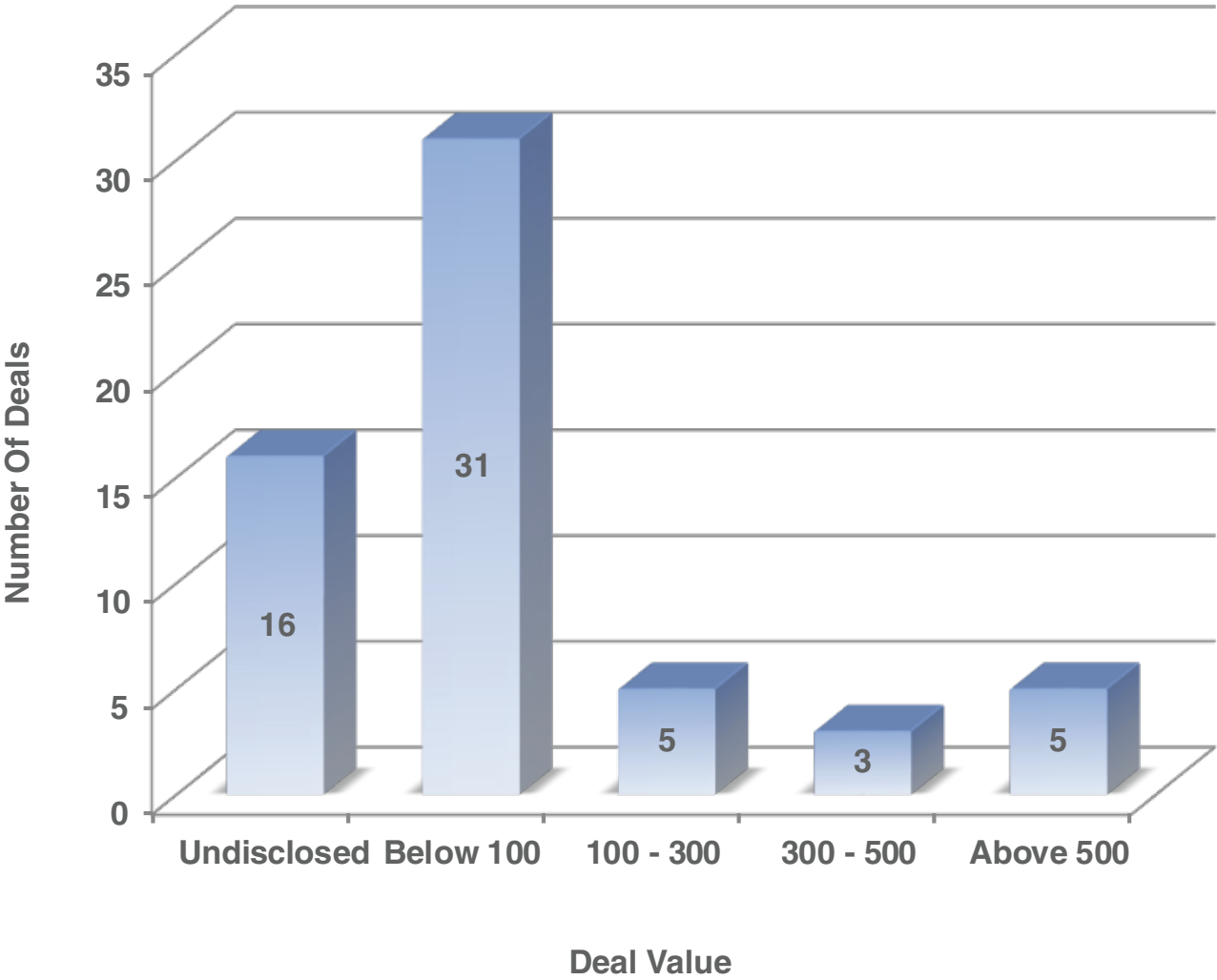
SUMMARY OF PE/VC UPDATE

PE/VC Deals by Sectors



SNAPSHOT OF PE/VC UPDATE

PE/VC Deals by Size (₹ In Crore)



RBSA

RANGE OF SERVICES

Valuation

- Business Valuation
- Valuation of Brands, Intangible Assets & Intellectual Property
- Valuation of Financial Securities, Instruments and Derivatives
- Valuation of Industrial Assets, Plant & Machinery
- Valuation of Real Estate
- Valuation of Infrastructure Assets & Specialized Assets
- Purchase Price Allocations for Mergers & Acquisitions
- Impairment Studies for Tangible Assets
- Impairment Studies for Intangible Assets & Goodwill
- Mines, Mineral Advisory and Valuation
- Valuation of ESOPs and Sweat Equity
- Valuation for Tax, Transfer Pricing and Company Law Matters
- Fairness Opinions

Investment Banking

- Mergers & Acquisitions
- Transaction Structuring & Advisory
- Due Diligence – Financial, Tax & Business
- Fairness Opinions
- Corporate Finance & Advisory
 - Private Equity and Venture Capital
 - Debt Solutions, Syndications
- Partner Search and Joint Ventures
- Corporate Restructuring, Business Reorganization

Restructuring

- Insolvency Professional Services
- Resolution Plan Preparation
- CRO Services – Chief Restructuring Officer
- Priority and Interim Funding
- Turnaround Advisory & Business Transformation
- Techno Economic Viability Studies / Feasibility Studies
- Fairness Opinions on Distress M & A
- Independent Evaluation of Restructuring Proposals
- Interim Management Services
- Transaction Structuring
- Special Situation Advisory
- Operations & Management of Stressed Companies

Advisory Services

- Strategic & Risk Advisory Services
- Technical Assurance Services
- Chartered Engineers Opinion & Certification
- Lender's & Investor's Engineer Services
- Project Cost Investigation and Forensic Advisory
- Project Appraisal and Monitoring
- Financial Advisory for Dispute & Litigation
- Cost Segregation
- Transfer Pricing Studies
- Reserve Fund Analysis

Corporate Office Mumbai:

21-23, T.V. Industrial Estate, 248-A, S.K. Ahire Marg, Off. Dr. A. B. Road, Worli, Mumbai - 400 030, INDIA.
M: +91 90040 50600
Tel: +91 22 6130 6000
Fax: +91 22 6130 6001

Head Office Ahmedabad:

912, Venus Atlantis Corporate Park, Anand Nagar Road, Prahladnagar, Ahmedabad - 380 015, INDIA.
M: +91 97243 44445
Tel: +91 79 4050 6000
Fax: +91 79 4050 6001

Bangalore Office:

Unit No.: 104, 1st Floor, Sufiya Elite, #18, Cunningham Road, Near Sigma Mall, Bangalore - 560 052, INDIA.
M: +91 97435 50600
Tel: +91 80 4112 8593

Delhi Office:

9 C, Hansalaya Building, 15, Barakhambha Road, Connaught Place, New Delhi - 110 001, INDIA.
M: +91 99585 62211
Tel: +91 11 2335 0635 / 0637 / 0638
Tel: +91 11 6616 5300

Kolkata Office:

9th Floor, KAHM Tower, 13, Nellie Sengupta Sarani, Kolkata - 700 087, INDIA.
M: +91 97243 44446

Dubai Office:

2001-01, Level 20, 48 Burj Gate Tower, Sheikh Zayed Road, Downtown - 36615, Dubai, UAE.
M: +971 52 382 2367, +971 52 617 3699
Tel: +971 4 518 2608
Email: dubai@rbsa.in

Singapore Office:

105 Cecil Street, #22-00 The Octagon, Singapore - 069 534
M: +65 8589 4891
Email: singapore@rbsa.in